

## A Third of Respondents Believe Prices will Increase In Next Six Months

### Price Analysis

The Price Index for February is 3.020 and will be 3.140 six months from now. Remember, an index above 3.000 means industry personnel believe prices will increase.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the February survey are shown in the following table:

### Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	2.0%
Increase a little	24.0%	30.0%
Stay the same	56.0%	48.0%
Decrease a little	18.0%	20.0%
Decrease a lot	2.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

Feb	3.020	3.140
Jan-15	3.051	3.154
Dec	3.091	3.093
Nov	3.082	3.020
Oct	3.106	3.196
Sep	3.137	3.176
Aug	3.151	2.980

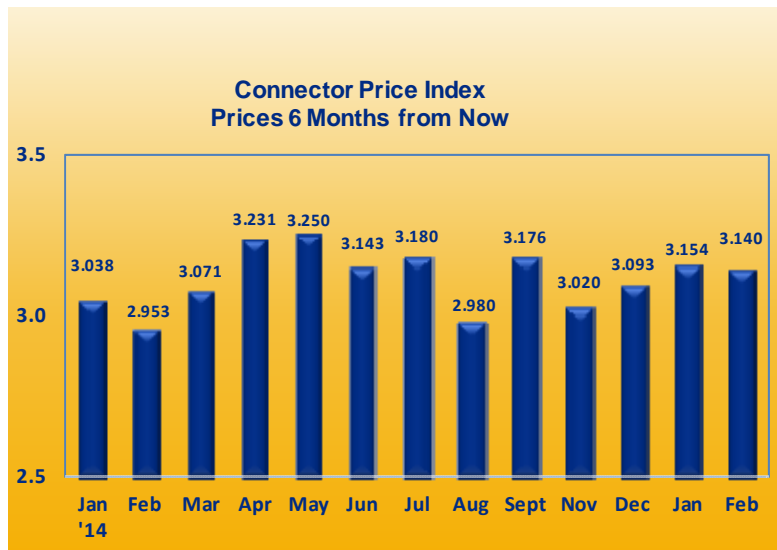
A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

### Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	8.0%	14.0%
Decrease 3-4%	10.0%	8.0%
Decrease 5-6%	4.0%	2.0%
Decrease 7-8%	2.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
<b>Stay The Same</b>	<b>52.0%</b>	<b>48.0%</b>
Increase 1-2%	10.0%	4.0%
Increase 3-4%	12.0%	20.0%
Increase 5-6%	2.0%	2.0%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	0.0%	2.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

### Connector Price Index Prices 6 Months from Now



## Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

### Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	10.2%	4.0%
Stay the Same	79.6%	86.0%
Decrease	10.2%	10.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
1 Week	2.0%	2.0%
2 Weeks	12.0%	10.0%
3 Weeks	10.0%	10.0%
4 Weeks	14.0%	18.0%
5 Weeks	8.0%	12.0%
6 Weeks	32.0%	26.0%
7 Weeks	4.0%	4.0%
8 Weeks	14.0%	16.0%
9 Weeks	0.0%	0.0%
10-12 Weeks	2.0%	0.0%
13-16 Weeks	2.0%	2.0%
>16 Weeks	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

<b>Average in Weeks -Feb 15</b>	<b>5.4</b>	<b>5.3</b>
<b>Average in Weeks - Jan 15</b>	<b>5.8</b>	<b>5.7</b>
<b>Average in Weeks - Dec</b>	<b>6.0</b>	<b>5.8</b>
<b>Average in Weeks - Nov</b>	<b>5.3</b>	<b>5.2</b>
<b>Average in Weeks - Oct</b>	<b>5.4</b>	<b>5.6</b>
<b>Average in Weeks - Sep</b>	<b>5.6</b>	<b>5.8</b>
<b>Average in Weeks - Aug</b>	<b>5.4</b>	<b>5.4</b>
<b>Average in Weeks - Jul</b>	<b>5.1</b>	<b>5.6</b>

Lead times are 5.4 weeks now and forecast to be 5.3 in six months.