

Prices Remain Stable Lead-time in the 5 to 6 Week Range

Price Analysis

The Price Index for April is 3.085 and will be 3.170 six months from now. Remember, an index above 3.000 means industry personnel believe prices will increase.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the April survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	2.1%
Increase a little	29.8%	34.0%
Stay the same	48.9%	42.6%
Decrease a little	21.3%	21.3%
Decrease a lot	0.0%	0.0%
Total	100.0%	100.0%

Apr	3.085	3.170
Mar	3.044	3.156
Feb	3.020	3.140
Jan-15	3.051	3.154
Dec	3.091	3.093
Nov	3.082	3.020
Oct	3.106	3.196

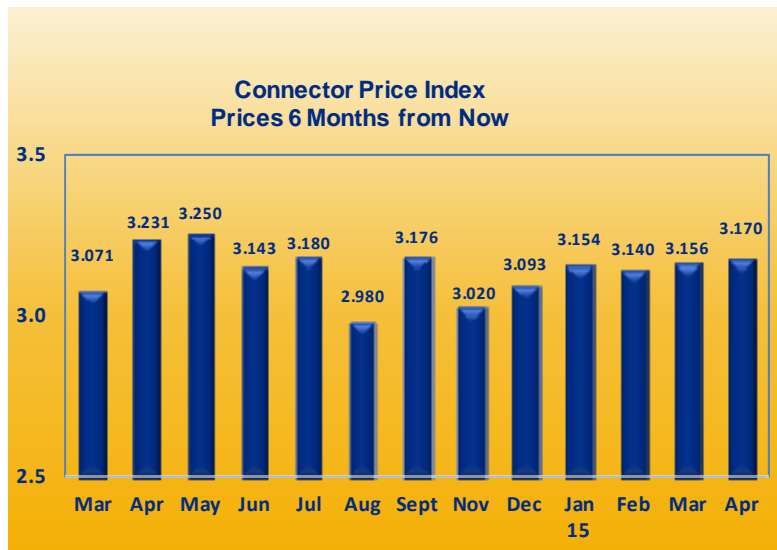
A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	8.3%	16.7%
Decrease 3-4%	8.3%	6.3%
Decrease 5-6%	2.1%	2.1%
Decrease 7-8%	2.1%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	47.9%	37.4%
Increase 1-2%	12.5%	16.7%
Increase 3-4%	12.5%	10.4%
Increase 5-6%	6.3%	8.3%
Increase 7-8%	0.0%	2.1%
Increase 9-10%	0.0%	0.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%

Connector Price Index Prices 6 Months from Now



Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	19.1%	16.7%
Stay the Same	68.1%	70.8%
Decrease	12.8%	12.5%
Total	100.0%	100.0%
1 Week	6.3%	6.3%
2 Weeks	4.2%	10.4%
3 Weeks	6.3%	0.0%
4 Weeks	14.5%	10.4%
5 Weeks	2.1%	6.3%
6 Weeks	39.5%	37.4%
7 Weeks	6.3%	6.3%
8 Weeks	12.4%	12.4%
9 Weeks	0.0%	2.1%
10-12 Weeks	6.3%	4.2%
13-16 Weeks	2.1%	4.2%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - Apr	5.8	5.9
Average in Weeks - Mar	5.3	5.3
Average in Weeks - Feb	5.4	5.3
Average in Weeks - Jan 15	5.8	5.7
Average in Weeks - Dec	6.0	5.8
Average in Weeks - Nov	5.3	5.2
Average in Weeks - Oct	5.4	5.6
Average in Weeks - Sep	5.6	5.8

Lead times are 5.8 weeks now and forecast to be about the same at 5.9 in six months.