

Price Trend Stable To Up

Price Analysis

The Price Index for December is 3.091 and will be about the same at 3.093 six months from now. Remember, an index above 3.000 means industry personnel believe prices will increase.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the December survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	1.8%	0.0%
Increase a little	30.9%	35.2%
Stay the same	47.3%	38.9%
Decrease a little	14.5%	25.9%
Decrease a lot	5.5%	0.0%
Total	100.0%	100.0%

Dec	3.091	3.093
Nov	3.082	3.020
Oct	3.106	3.196
Sep	3.137	3.176
Aug	3.151	2.980
Jul	3.143	3.180
Jun	3.071	3.143
May	3.102	3.250

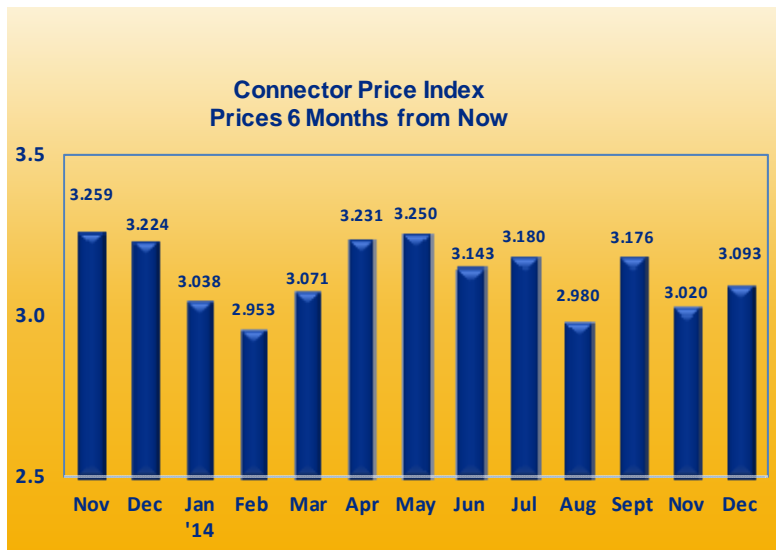
A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	13.0%	16.4%
Decrease 3-4%	7.4%	12.7%
Decrease 5-6%	3.7%	0.0%
Decrease 7-8%	0.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	50.0%	36.3%
Increase 1-2%	5.6%	20.0%
Increase 3-4%	13.0%	7.3%
Increase 5-6%	3.7%	7.3%
Increase 7-8%	1.8%	0.0%
Increase 9-10%	1.8%	0.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%

Connector Price Index Prices 6 Months from Now



Lead Times

Industry personnel were asked, "In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?"

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	18.5%	9.4%
Stay the Same	70.4%	75.5%
Decrease	11.1%	15.1%
Total	100.0%	100.0%
1 Week	0.0%	1.8%
2 Weeks	7.3%	7.3%
3 Weeks	12.7%	12.7%
4 Weeks	12.7%	12.7%
5 Weeks	7.3%	7.3%
6 Weeks	30.9%	34.6%
7 Weeks	5.5%	1.8%
8 Weeks	14.5%	14.5%
9 Weeks	0.0%	0.0%
10-12 Weeks	3.6%	0.0%
13-16 Weeks	5.5%	7.3%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - Dec	6.0	5.8
Average in Weeks - Nov	5.3	5.2
Average in Weeks - Oct	5.4	5.6
Average in Weeks - Sep	5.6	5.8
Average in Weeks - Aug	5.4	5.4
Average in Weeks - Jul	5.1	5.6
Average in Weeks - Jun	6.1	6.6
Average in Weeks - May	5.9	6.0

Lead times are 6.0 weeks now and forecast to be 5.8 in six months.