

Connector Prices Stable As A Rock

Price Analysis

The Price Index for January is 3.051 and will be 3.154 six months from now. Remember, an index above 3.000 means industry personnel believe prices will increase.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the January survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	0.0%
Increase a little	25.6%	33.3%
Stay the same	53.9%	48.8%
Decrease a little	20.5%	17.9%
Decrease a lot	0.0%	0.0%
Total	100.0%	100.0%

Jan-15	3.051	3.154
Dec	3.091	3.093
Nov	3.082	3.020
Oct	3.106	3.196
Sep	3.137	3.176
Aug	3.151	2.980
Jul	3.143	3.180

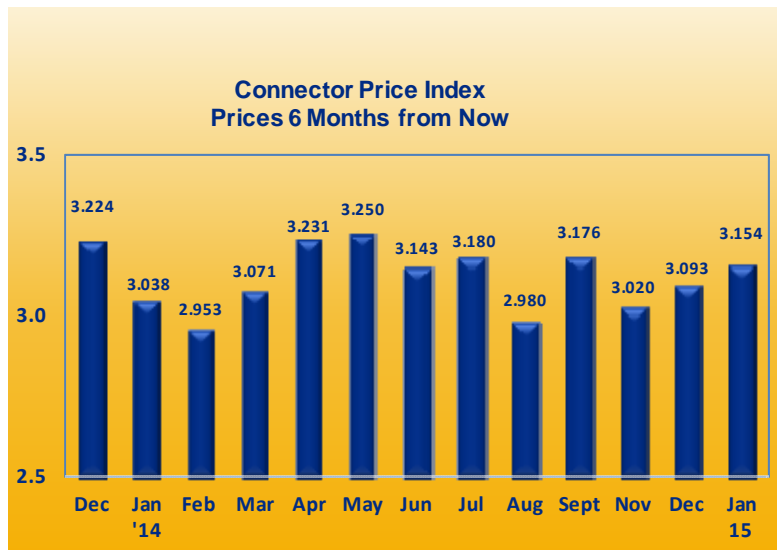
A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	10.3%	10.3%
Decrease 3-4%	12.8%	10.3%
Decrease 5-6%	2.6%	5.1%
Decrease 7-8%	0.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	48.6%	48.6%
Increase 1-2%	12.8%	5.1%
Increase 3-4%	10.3%	10.3%
Increase 5-6%	2.6%	7.7%
Increase 7-8%	0.0%	2.6%
Increase 9-10%	0.0%	0.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%

Connector Price Index Prices 6 Months from Now



Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	15.8%	18.4%
Stay the Same	78.9%	76.3%
Decrease	5.3%	5.3%
Total	100.0%	100.0%
1 Week	0.0%	0.0%
2 Weeks	10.3%	10.3%
3 Weeks	7.7%	5.1%
4 Weeks	15.4%	20.5%
5 Weeks	7.7%	7.7%
6 Weeks	28.2%	30.7%
7 Weeks	5.1%	2.6%
8 Weeks	17.9%	17.9%
9 Weeks	0.0%	0.0%
10-12 Weeks	7.7%	2.6%
13-16 Weeks	0.0%	2.6%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - Jan 15	5.8	5.7
Average in Weeks - Dec	6.0	5.8
Average in Weeks - Nov	5.3	5.2
Average in Weeks - Oct	5.4	5.6
Average in Weeks - Sep	5.6	5.8
Average in Weeks - Aug	5.4	5.4
Average in Weeks - Jul	5.1	5.6
Average in Weeks - Jun	6.1	6.6

Lead times are 5.8 weeks now and forecast to be 5.7 in six months.