

## Connector Prices Continue To Hold Up

### Price Analysis

The Price Index for September is 3.137 and will be 3.176 six months from now. Remember, an index above 3.000 means industry personnel believe prices will increase.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the September survey are shown in the following table:

### Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	0.0%
Increase a little	39.2%	39.2%
Stay the same	35.3%	39.2%
Decrease a little	25.5%	21.6%
Decrease a lot	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

Sep	3.137	3.176
Aug	3.151	2.980
Jul	3.143	3.180
Jun	3.071	3.143
May	3.102	3.250
Apr	3.189	3.231
Mar	3.095	3.071
Feb 2014	2.915	2.953

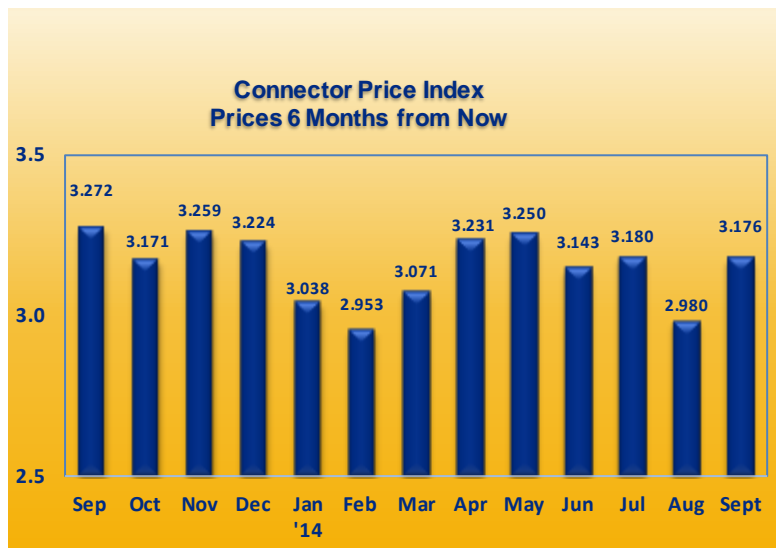
A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

### Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	15.7%	11.8%
Decrease 3-4%	9.8%	11.8%
Decrease 5-6%	3.9%	2.0%
Decrease 7-8%	2.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	35.3%	37.3%
Increase 1-2%	17.6%	15.6%
Increase 3-4%	13.7%	15.6%
Increase 5-6%	0.0%	3.9%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	2.0%	2.0%
Increase >10%	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

### Connector Price Index Prices 6 Months from Now



## Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

### Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	18.4%	11.8%
Stay the Same	69.4%	80.4%
Decrease	12.2%	7.8%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
1 Week	2.0%	0.0%
2 Weeks	7.8%	7.8%
3 Weeks	13.7%	11.8%
4 Weeks	11.8%	13.7%
5 Weeks	11.8%	11.8%
6 Weeks	23.5%	27.5%
7 Weeks	3.9%	3.9%
8 Weeks	17.6%	17.6%
9 Weeks	2.0%	0.0%
10-12 Weeks	3.9%	2.0%
13-16 Weeks	2.0%	3.9%
>16 Weeks	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Average in Weeks - Sep</b>	<b>5.6</b>	<b>5.8</b>
<b>Average in Weeks - Aug</b>	<b>5.4</b>	<b>5.4</b>
<b>Average in Weeks - Jul</b>	<b>5.1</b>	<b>5.6</b>
<b>Average in Weeks - Jun</b>	<b>6.1</b>	<b>6.6</b>
<b>Average in Weeks - May</b>	<b>5.9</b>	<b>6.0</b>
<b>Average in Weeks - Apr</b>	<b>6.1</b>	<b>5.8</b>
<b>Average in Weeks - Mar</b>	<b>5.1</b>	<b>5.4</b>

Lead times are 5.6 weeks now and forecast to be 5.8 in six months.