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Prices Predicted to Decline For Second Consecutive Month

Price Analysis

The Price Index for February 2.881 and will be 2.902 six months from now. Remember, an index below 3.000 means industry personnel believe prices will decrease.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the February survey are shown in the following table:

Price Change	Last 6 Months	Next 6 Months			
Change in Connector Prices					
Increase a lot	0.0%	0.0%			
Increase a little	21.4%	24.4%			
Stay the same	47.6%	46.3%			
Decrease a little	28.6%	24.4%			
Decrease a lot	2.4%	4.9%			
Total	100.0%	100.0%			
Feb	2.881	2.902			
Jan-16	2.828	2.914			
Dec	2.904	3.000			
Nov	2.952	3.049			
Oct	2.892	2.902			
Sep	2.848	2.910			

Change in Connector Prices

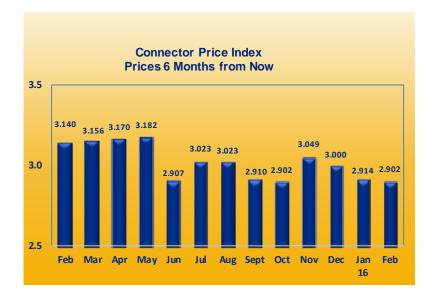
A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	19.0%	21.4%
Decrease 3-4%	9.5%	11.9%
Decrease 5-6%	2.4%	2.4%
Decrease 7-8%	2.4%	0.0%
Decrease 9-10	0.0%	2.4%
Decrease >10%	0.0%	0.0%
Stay The Same	40.5%	45.2%
Increase 1-2%	19.0%	11.9%
Increase 3-4%	4.8%	0.0%
Increase 5-6%	0.0%	2.4%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	2.4%	2.4%
Total	100.0%	100.0%

Distribution of Responses

Connector Price Index Prices 6 Months from Now



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Lead Times

Industry personnel were asked, "In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?"

The following table provides the survey results, including distribution of responses:

Lead Time	Now	In 6 Months
Increase	23.8%	22.2%
Stay the Same	69.1%	69.5%
Decrease	7.1%	8.3%
Total	100.0%	100.0%
1 Week	0.0%	5.6%
2 Weeks	14.3%	11.1%
3 Weeks	4.8%	13.9%
4 Weeks	14.3%	27.7%
5 Weeks	14.3%	8.3%
6 Weeks	31.0%	16.7%
7 Weeks	0.0%	2.8%
8 Weeks	11.9%	2.8%
9 Weeks	4.8%	0.0%
10-12 Weeks	2.3%	8.3%
13-16 Weeks	2.3%	2.8%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%
Average in Weeks - Feb	5.5	5.5
Average in Weeks - Jan-16	5.1	5.0
Average in Weeks - Dec	5.9	6.0
Average in Weeks - Nov	5.4	5.6
Average in Weeks - Oct	5.3	5.2
Average in Weeks - Sep	5.5	5.2

Order Lead Times on Connectors

Lead times are 5.5 weeks now, and forecast to be the same at 5.5 in six months.