

Prices Continue To be Stable

Price Analysis

The Price Index for March is 3.129 and will be 3.226 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the March survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	0.0%
Increase a little	35.5%	35.5%
Stay the same	41.9%	54.8%
Decrease a little	22.6%	6.5%
Decrease a lot	0.0%	3.2%
Total	100.0%	100.0%

Mar	3.129	3.226
Feb	3.184	3.297
Jan	2.886	3.057
Dec	3.111	3.400
Nov	2.971	3.412

A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	12.9%	3.2%
Decrease 3-4%	12.9%	6.5%
Decrease 5-6%	0.0%	3.2%
Decrease 7-8%	3.2%	3.2%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	41.9%	51.6%
Increase 1-2%	16.1%	12.9%
Increase 3-4%	12.9%	12.9%
Increase 5-6%	0.0%	6.5%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%



Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	32.3%	22.6%
Stay the Same	67.7%	74.2%
Decrease	0.0%	3.2%
Total	100.0%	100.0%
1 Week	0.0%	0.0%
2 Weeks	0.0%	0.0%
3 Weeks	12.9%	12.9%
4 Weeks	16.1%	12.9%
5 Weeks	9.7%	9.7%
6 Weeks	32.3%	29.0%
7 Weeks	3.2%	0.0%
8 Weeks	12.9%	16.1%
9 Weeks	0.0%	6.5%
10-12 Weeks	3.2%	9.7%
13-16 Weeks	0.0%	0.0%
>16 Weeks	9.7%	3.2%
Total	100.0%	100.0%

Average in Weeks - Mar	6.6	6.6
Average in Weeks - Feb	5.9	6.0
Average in Weeks - Jan	6.0	5.8
Average in Weeks - Dec	5.3	5.2
Average in Weeks - Nov	5.5	6.2
Average in Weeks - Oct	5.4	5.3

Lead times are 6.6 weeks now, and forecast to be the same at 6.6 in six months.