

## Amphenol & TE Market Sectors 1Q17 Results and Outlook

Amphenol Corporation and TE Connectivity announced their calendar 1Q17 results recently. The following table is a comparison of their Q1 sales performance and 2Q17 outlooks by market sector.

Market	TE CY 1Q17 YOY	TE CY 1Q17 Organic YOY	TE Next Qtr Guidance	Amphenol 1Q17 YOY	Amphenol 1Q17 Organic YOY	Amphenol Next Qtr Guidance
<b>Appliances</b>	12%	14%				
<b>Automotive</b>	8%	9%	Up MSD YOY*	10%	11%	Growth from Q1
<b>Broadband</b>				11%		Growth from Q1
<b>Commercial Aerospace</b>				down slightly		Small Increase
<b>Commercial Transportation</b>	19%	21%	Up MSD YOY*			
<b>Data &amp; Devices</b>	-10%	5%				
<b>Energy</b>	6%	7%				
<b>Industrial</b>	36%	4%	Up LSD YOY*	9%	4%	Increase from Q1
<b>IT/Data</b>				25%	21%	Stay at Q1 levels
<b>Military</b>				14%	15%	Increase slightly
<b>Mil/Aero/Marine</b>	-2%	-				
<b>Mobile Devices</b>				-18%		DD Seq. Growth
<b>Mobile Networks</b>				down slightly	10%	Slight Increase
<b>Sensors</b>	7%	3%				
<b>Subsea Communications</b>	11%	11%	Up HSD YOY*			

Pink shading indicates decline in YOY sales. Next quarter guidance is sequential unless otherwise stated. \*= Organic. \*\*= 14-week quarter. SD = Single Digits. MSD = Mid-Single-Digits, LSD = Low-Single-Digits, DD = Double-Digits

## Bishop & Associates' Comments

The table below shows the calendar first quarter actual, the second quarter forecast and the 2017 forecast for Amphenol, TE and the industry.

### Sales Results & Forecast Industry Vs. Amphenol & TE

Company	1Q17 Actual	YOY Change	2Q17 Forecast	YOY Change	2017 Forecast	YOY Change
Amphenol	\$1,560	7.5%	\$1,600	3.4%	\$6,465	2.9%
TE	\$3,227	9.3%	\$3,250	4.0%	\$12,700	6.0%
Industry	\$14,005	10.8%	\$14,100	5.8%	\$56,951	5.1%

\$ Millions, Company forecasts to midpoint

The industry achieved growth of +10.8% in the first quarter. Amphenol and TE both had very good quarters achieving sales growth of +7.5% and +9.3%, respectively.

Amphenol and TE are forecasting growth in the second quarter of approximately half the growth achieved in the first quarter. This also follows our 2Q17 industry forecast of +5.8% sales growth which is also half the growth of Q1. These lower forecasts for sales growth are a function of tougher year-over-year sales comparisons and not a forecast of lessening demand for interconnects.

The full-year 2017 industry forecast is for sales growth of +5.1%. Amphenol only forecasts growth of +2.9% while TE expects full-year growth of +6.0%.

### Sales Results & 2Q17 Forecast Industry Vs. Amphenol & TE

