

## No Price Erosion Anticipated in Next Six Months

### Price Analysis

The Price Index for April is 3.108 and will be 3.250 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the April survey are shown in the following table:

### Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	5.6%
Increase a little	29.7%	36.1%
Stay the same	54.1%	41.7%
Decrease a little	13.5%	13.9%
Decrease a lot	2.7%	2.8%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

Apr	3.108	3.250
Mar	3.129	3.226
Feb	3.184	3.297
Jan	2.886	3.057
Dec	3.111	3.400

A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

### Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	8.1%	5.4%
Decrease 3-4%	10.8%	10.8%
Decrease 5-6%	0.0%	0.0%
Decrease 7-8%	2.7%	0.0%
Decrease 9-10	2.7%	5.4%
Decrease >10%	0.0%	2.7%
Stay The Same	46.0%	43.3%
Increase 1-2%	21.6%	21.6%
Increase 3-4%	5.4%	5.4%
Increase 5-6%	2.7%	5.4%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>



## Lead Times

Industry personnel were asked, "In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?"

The following table provides the survey results, including distribution of responses:

### Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	30.6%	30.5%
Stay the Same	63.9%	63.9%
Decrease	5.5%	5.6%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
1 Week	0.0%	0.0%
2 Weeks	5.4%	5.4%
3 Weeks	8.1%	13.5%
4 Weeks	18.9%	8.1%
5 Weeks	5.4%	8.1%
<b>6 Weeks</b>	<b>21.6%</b>	<b>29.8%</b>
7 Weeks	8.1%	5.4%
8 Weeks	27.1%	13.5%
9 Weeks	0.0%	2.7%
10-12 Weeks	2.7%	10.8%
13-16 Weeks	2.7%	2.7%
>16 Weeks	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

<b>Average in Weeks - Apr</b>	<b>6.1</b>	<b>6.3</b>
<b>Average in Weeks - Mar</b>	<b>6.6</b>	<b>6.6</b>
<b>Average in Weeks - Feb</b>	<b>5.9</b>	<b>6.0</b>
<b>Average in Weeks - Jan</b>	<b>6.0</b>	<b>5.8</b>
<b>Average in Weeks - Dec</b>	<b>5.3</b>	<b>5.2</b>
<b>Average in Weeks - Nov</b>	<b>5.5</b>	<b>6.2</b>

Lead times are 6.1 weeks now, and forecast to be 6.3 in six months.