

We Are in a Period Of Historical Price Stability

Price Analysis

The Price Index for May is 3.000 and will be 3.182 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the May survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	0.0%
Increase a little	18.2%	36.4%
Stay the same	68.2%	45.4%
Decrease a little	9.1%	18.2%
Decrease a lot	4.5%	0.0%
Total	100.0%	100.0%

May	3.000	3.182
Apr	3.108	3.250
Mar	3.129	3.226
Feb	3.184	3.297
Jan	2.886	3.057

A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	0.0%	9.1%
Decrease 3-4%	9.0%	9.1%
Decrease 5-6%	4.6%	0.0%
Decrease 7-8%	0.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	63,6%	45.5%
Increase 1-2%	18.2%	18.2%
Increase 3-4%	0.0%	13.6%
Increase 5-6%	0.0%	4.5%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	4.6%	0.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%



Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	21.0%	18.2%
Stay the Same	73.7%	72.7%
Decrease	5.3%	9.1%
Total	100.0%	100.0%
1 Week	0.0%	0.0%
2 Weeks	0.0%	4.5%
3 Weeks	4.6%	0.0%
4 Weeks	13.6%	13.6%
5 Weeks	4.6%	9.1%
6 Weeks	54.5%	36.4%
7 Weeks	0.0%	4.6%
8 Weeks	22.7%	31.8%
9 Weeks	0.0%	0.0%
10-12 Weeks	0.0%	0.0%
13-16 Weeks	0.0%	0.0%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - May	6.0	6.1
Average in Weeks - Apr	6.1	6.3
Average in Weeks - Mar	6.6	6.6
Average in Weeks - Feb	5.9	6.0
Average in Weeks - Jan	6.0	5.8
Average in Weeks - Dec	5.3	5.2

Lead times are 6.0 weeks now, and forecast to be 6.1 in six months.