

The Future Price Index is at 3.000 Suggesting Stable Pricing

Price Analysis

The Price Index for June is 2.786 and will be 3.000 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the June survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	0.0%
Increase a little	14.3%	28.5%
Stay the same	53.6%	43.0%
Decrease a little	28.5%	28.5%
Decrease a lot	3.6%	0.0%
Total	100.0%	100.0%

Jun	2.786	3.000
May	2.792	3.000
Apr	2.978	2.867
Mar	2.833	2.958
Feb	2.881	2.902
Jan-16	2.828	2.914

A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	25.0%	14.3%
Decrease 3-4%	7.1%	14.3%
Decrease 5-6%	3.6%	0.0%
Decrease 7-8%	0.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	50.0%	46.5%
Increase 1-2%	10.7%	7.1%
Increase 3-4%	3.6%	10.7%
Increase 5-6%	0.0%	7.1%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%



Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	18.5%	21.4%
Stay the Same	63.0%	60.7%
Decrease	18.5%	17.9%
Total	100.0%	100.0%
1 Week	0.0%	3.6%
2 Weeks	7.1%	10.7%
3 Weeks	17.9%	10.7%
4 Weeks	14.3%	21.5%
5 Weeks	17.9%	7.1%
6 Weeks	25.0%	32.2%
7 Weeks	7.1%	7.1%
8 Weeks	7.1%	0.0%
9 Weeks	3.6%	0.0%
10-12 Weeks	0.0%	7.1%
13-16 Weeks	0.0%	0.0%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - Jun	5.1	5.0
Average in Weeks - May	5.5	5.1
Average in Weeks - Apr	5.5	5.3
Average in Weeks - Mar	5.5	5.0
Average in Weeks - Feb	5.5	5.5
Average in Weeks - Jan-16	5.1	5.0

Lead times are 5.1 weeks now, and forecast to be 5.0 in six months.