

Connector Prices Remain Stable With Slight Increase Projected

Price Analysis

The Price Index for August is 3.000 and will be 3.200 six months from now. Industry personnel believe prices will remain stable and increase slightly over the next six months.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the August survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	3.3%	3.3%
Increase a little	20.0%	40.0%
Stay the same	50.0%	30.0%
Decrease a little	26.7%	26.7%
Decrease a lot	0.0%	0.0%
Total	100.0%	100.0%

Aug	3.000	3.200
Jul	2.969	3.125
Jun	2.786	3.000
May	2.792	3.000
Apr	2.978	2.867
Mar	2.833	2.958
Feb	2.881	2.902
Jan-16	2.828	2.914

A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	20.0%	13.3%
Decrease 3-4%	13.3%	23.4%
Decrease 5-6%	0.0%	3.3%
Decrease 7-8%	0.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	46.7%	30.0%
Increase 1-2%	13.3%	16.7%
Increase 3-4%	3.3%	3.3%
Increase 5-6%	0.0%	10.0%
Increase 7-8%	3.3%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%



Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	13.3%	6.9%
Stay the Same	76.7%	79.3%
Decrease	10.0%	13.8%
Total	100.0%	100.0%
1 Week	3.3%	6.7%
2 Weeks	10.0%	10.0%
3 Weeks	13.3%	13.3%
4 Weeks	16.7%	13.3%
5 Weeks	6.7%	3.3%
6 Weeks	30.0%	36.8%
7 Weeks	0.0%	3.3%
8 Weeks	16.7%	10.0%
9 Weeks	0.0%	0.0%
10-12 Weeks	3.3%	0.0%
13-16 Weeks	0.0%	3.3%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - Aug	5.4	5.1
Average in Weeks - Jul	5.9	5.7
Average in Weeks - Jun	5.1	5.0
Average in Weeks - May	5.5	5.1
Average in Weeks - Apr	5.5	5.3
Average in Weeks - Mar	5.5	5.0
Average in Weeks - Feb	5.5	5.5
Average in Weeks - Jan-16	5.1	5.0

Lead times are 5.4 weeks now, and forecast to be 5.1 in six months.