

Industry Predicts Prices to Slip Slightly

Price Analysis

The Price Index for January is 2.828 and will be 2.914 six months from now. Remember, an index above 3.000 means industry personnel believe prices will increase.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the January survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	0.0%
Increase a little	22.9%	24.0%
Stay the same	42.8%	52.0%
Decrease a little	28.6%	24.0%
Decrease a lot	5.7%	0.0%
Total	100.0%	100.0%

Jan-16	2.828	2.914
Dec	2.904	3.000
Nov	2.952	3.049
Oct	2.892	2.902
Sep	2.848	2.910
Aug	3.068	3.023

A price index above 3.000 means industry personnel believe prices have, or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	8.3%	16.7%
Decrease 3-4%	13.9%	19.4%
Decrease 5-6%	11.1%	2.8%
Decrease 7-8%	0.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	2.8%	0.0%
Stay The Same	41.6%	41.6%
Increase 1-2%	16.7%	8.3%
Increase 3-4%	5.6%	5.6%
Increase 5-6%	0.0%	5.6%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%

Connector Price Index Prices 6 Months from Now



Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	19.4%	22.2%
Stay the Same	69.5%	69.5%
Decrease	11.1%	8.3%
Total	100.0%	100.0%
1 Week	0.0%	5.6%
2 Weeks	8.3%	11.1%
3 Weeks	16.7%	13.9%
4 Weeks	22.2%	27.7%
5 Weeks	13.9%	8.3%
6 Weeks	22.2%	16.7%
7 Weeks	0.0%	2.8%
8 Weeks	11.1%	2.8%
9 Weeks	2.8%	0.0%
10-12 Weeks	0.0%	8.3%
13-16 Weeks	2.8%	2.8%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - Jan-16	5.1	5.0
Average in Weeks - Dec	5.9	6.0
Average in Weeks - Nov	5.4	5.6
Average in Weeks - Oct	5.3	5.2
Average in Weeks - Sep	5.5	5.2
Average in Weeks - Aug	5.3	5.2

Lead times are 5.1 weeks now, and forecast to be 5.0 in six months.