

## Industry Expects Prices to Increase

### Price Analysis

The Price Index for April is 3.733 and will be 3.633 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the April survey are shown in the following table:

### Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	6.7%	3.3%
Increase a little	63.3%	63.3%
Stay the same	26.7%	26.7%
Decrease a little	3.3%	6.7%
Decrease a lot	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

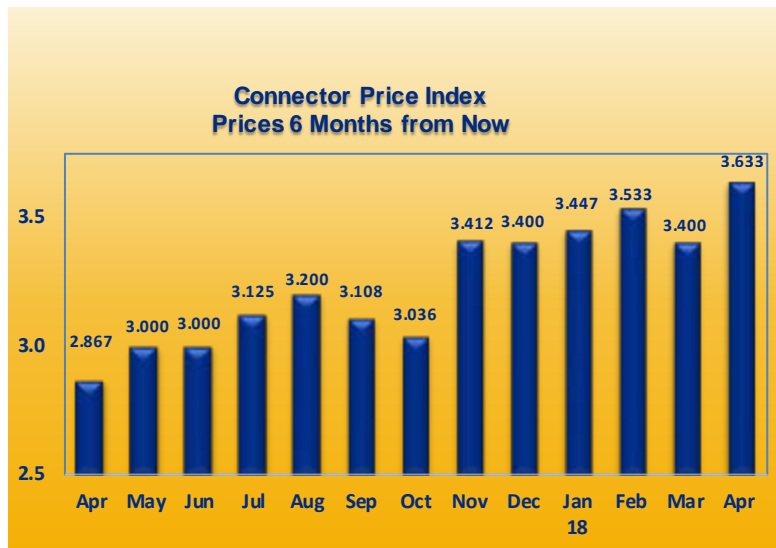
Apr	3.733	3.633
Mar	3.463	3.400
Feb	3.533	3.533
Jan 18	3.436	3.447
Dec	3.111	3.400

A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

### Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	0.0%	3.3%
Decrease 3-4%	6.7%	16.7%
Decrease 5-6%	0.0%	3.3%
Decrease 7-8%	0.0%	0.0%
Decrease 9-10	3.3%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	23.3%	30.0%
Increase 1-2%	26.7%	30.0%
Increase 3-4%	30.0%	10.0%
Increase 5-6%	6.7%	6.7%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	3.3%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>



## Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

### Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	46.7%	23.3%
Stay the Same	43.3%	56.7%
Decrease	10.0%	20.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
1 Week	0.0%	0.0%
2 Weeks	0.0%	3.3%
3 Weeks	13.3%	20.0%
4 Weeks	26.7%	13.3%
5 Weeks	3.3%	3.3%
6 Weeks	23.4%	16.7%
7 Weeks	6.7%	10.0%
8 Weeks	13.3%	20.0%
9 Weeks	0.0%	0.0%
10-12 Weeks	6.7%	6.8%
13-16 Weeks	3.3%	3.3%
>16 Weeks	3.3%	3.3%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Average in Weeks - Apr</b>	<b>6.3</b>	<b>6.4</b>
<b>Average in Weeks - Mar</b>	<b>7.0</b>	<b>6.9</b>
<b>Average in Weeks - Feb</b>	<b>6.6</b>	<b>6.6</b>
<b>Average in Weeks - Jan 18</b>	<b>6.6</b>	<b>6.8</b>
<b>Average in Weeks - Dec</b>	<b>6.1</b>	<b>6.1</b>

Lead times are up at 6.3 weeks now and forecast to be about the same at 6.4 in six months.