

**Prices Stable to Up  
Lead Times Increase**

**Price Analysis**

The Price Index for June is 3.520 and will be 3.440 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the June survey are shown in the following table:

**Change in Connector Prices**

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	8.0%	4.0%
Increase a little	52.0%	52.0%
Stay the same	24.0%	28.0%
Decrease a little	16.0%	16.0%
Decrease a lot	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

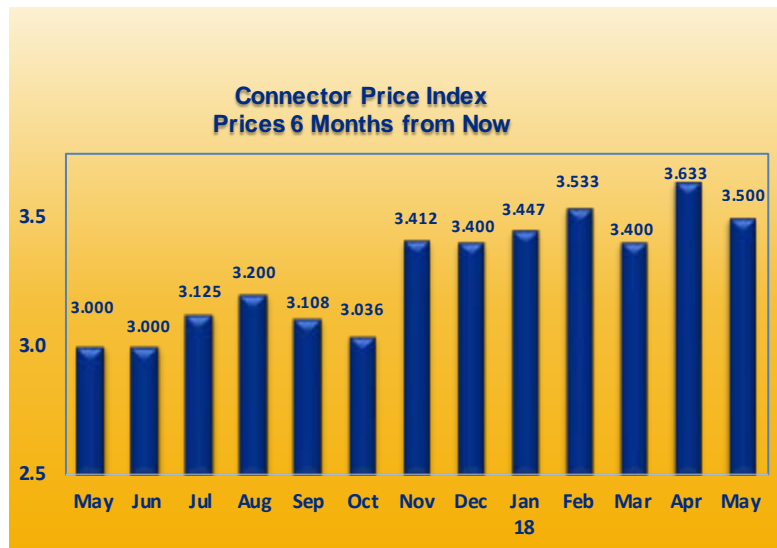
Jun	3.520	3.444
May	3.571	3.500
Apr	3.733	3.633
Mar	3.463	3.400
Feb	3.533	3.533

A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

### Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	4.0%	4.0%
Decrease 3-4%	16.0%	16.0%
Decrease 5-6%	4.0%	4.0%
Decrease 7-8%	8.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	24.0%	28.0%
Increase 1-2%	16.0%	12.0%
Increase 3-4%	20.0%	24.0%
Increase 5-6%	4.0%	8.0%
Increase 7-8%	0.0%	4.0%
Increase 9-10%	4.0%	0.0%
Increase >10%	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>



## Lead Times

Industry personnel were asked, "In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?"

The following table provides the survey results, including distribution of responses:

### Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	54.2%	33.3%
Stay the Same	37.5%	58.3%
Decrease	8.3%	8.4%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
1 Week	0.0%	0.0%
2 Weeks	8.0%	4.2%
3 Weeks	4.0%	4.2%
4 Weeks	12.0%	12.5%
5 Weeks	12.0%	4.2%
<b>6 Weeks</b>	<b>28.0%</b>	<b>29.1%</b>
7 Weeks	4.0%	4.2%
8 Weeks	4.0%	8.3%
9 Weeks	0.0%	4.2%
10-12 Weeks	8.0%	4.2%
13-16 Weeks	16.0%	16.6%
>16 Weeks	4.0%	8.3%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

<b>Average in Weeks - Jun</b>	<b>7.5</b>	<b>8.2</b>
<b>Average in Weeks - May</b>	<b>6.7</b>	<b>6.0</b>
<b>Average in Weeks - Apr</b>	<b>6.3</b>	<b>6.4</b>
<b>Average in Weeks - Mar</b>	<b>7.0</b>	<b>6.9</b>
<b>Average in Weeks - Feb</b>	<b>6.6</b>	<b>6.6</b>

Lead times are up at 7.5 weeks now and forecast to be 8.2 in six months.