

**Prices Continue to Remain  
Strong and Lead Times  
Average Seven Weeks**

**Price Analysis**

The Price Index for November is 3.333 and will be the 3.143 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the November survey are shown in the following table:

**Change in Connector Prices**

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	0.0%
Increase a little	52.4%	28.6%
Stay the same	33.3%	57.1%
Decrease a little	9.5%	14.3%
Decrease a lot	4.8%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

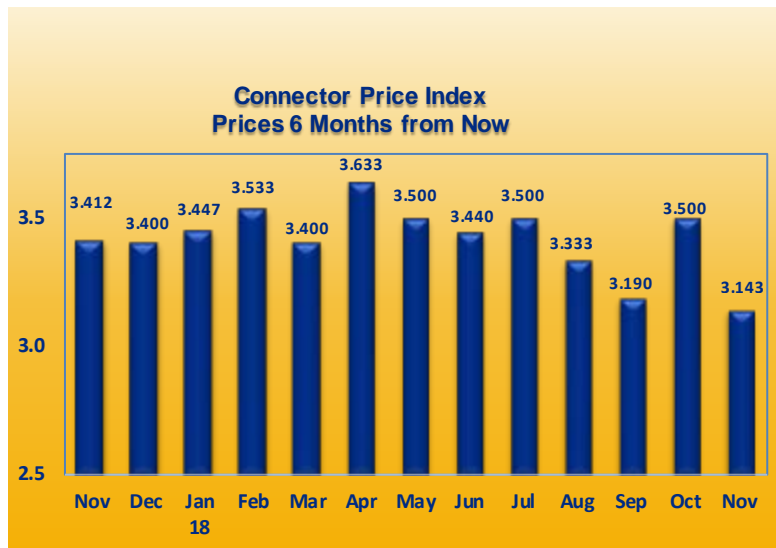
<b>Nov</b>	<b>3.333</b>	<b>3.143</b>
<b>Oct</b>	<b>3.313</b>	<b>3.500</b>
<b>Sep</b>	<b>3.476</b>	<b>3.190</b>
<b>Aug</b>	<b>3.458</b>	<b>3.333</b>
<b>Jul</b>	<b>3.625</b>	<b>3.500</b>

A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

### Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	4.8%	0.0%
Decrease 3-4%	14.3%	23.8%
Decrease 5-6%	4.8%	0.0%
Decrease 7-8%	0.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
<b>Stay The Same</b>	<b>33.3%</b>	<b>52.4%</b>
Increase 1-2%	19.0%	9.5%
Increase 3-4%	9.5%	9.5%
Increase 5-6%	14.3%	4.8%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>



## Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

### Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	40.0%	9.5%
Stay the Same	50.0%	80.0%
Decrease	10.0%	9.5%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
1 Week	0.0%	0.0%
2 Weeks	4.8%	4.7%
3 Weeks	9.5%	4.7%
4 Weeks	14.3%	14.3%
5 Weeks	0.0%	4.8%
<b>6 Weeks</b>	<b>28.5%</b>	<b>28.6%</b>
7 Weeks	14.3%	14.3%
8 Weeks	14.3%	19.1%
9 Weeks	0.0%	0.0%
10-12 Weeks	9.5%	4.8%
13-16 Weeks	0.0%	0.0%
>16 Weeks	4.8%	4.7%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

<b>Average in Weeks - Nov</b>	<b>6.6</b>	<b>7.0</b>
<b>Average in Weeks - Oct</b>	<b>6.7</b>	<b>6.8</b>
<b>Average in Weeks - Sep</b>	<b>7.7</b>	<b>7.8</b>
<b>Average in Weeks - Aug</b>	<b>6.7</b>	<b>7.3</b>
<b>Average in Weeks - Jul</b>	<b>7.6</b>	<b>6.5</b>

Lead times are up at 6.6 weeks now and forecast to be at 7.0 in six months.