

Amphenol & TE Market Sectors 2Q19 Results and 3Q19 Outlook

Amphenol Corporation and TE Connectivity announced their calendar year 2Q19 results recently. The following table is a comparison of their Q2 sales performance and calendar 3Q19 outlook by market sector.

Market	TE CY 2Q19 YOY	TE CY 2Q19 Organic YOY	TE Next Qtr Guidance	Amphenol 2Q19 YOY	Amphenol 2Q19 Organic YOY	Amphenol Next Qtr Guidance
Appliances	-16%	-13%	Down MSD			
Automotive	-8%	-4%	Down MSD	Flat	-3%	Flat
Broadband				-15%	No Comment	Modest Increase
Commercial Aerospace				11%	13%	Slight Moderation
Commercial Transportation	-5%	-5%	Down MSD			
Data & Devices	-12%	-9%	No Comment			
Energy	-5%	0%	No Comment			
Industrial	-4%	-6%	Down LSD	-3%	-8%	Modest Organic Increase
IT/Data				Down Slightly	No Comment	Down Significantly from Q2
Military				18%	19%	Increase Over Q2
Mil/Aero/Marine	16%	17%	Up (unspecified)			
Mobile Devices				4%	No Comment	Moderate Increase
Mobile Networks				9%	0%	Down Significantly from Q2
Sensors	-1%	1%	No Comment			

Pink shading indicates decline in YOY sales. Next quarter guidance is sequential unless otherwise stated. SD = Single Digits.

MSD = Mid-Single-Digits, LSD = Low-Single-Digits, DD = Double-Digits, HT = High Teens

Bishop & Associates' Comments

The table below shows the 2019 second quarter actual, the third quarter 2019 forecast and the 2019 full-year forecast for Amphenol, TE and the industry.

Sales Results & Forecast Industry Vs. Amphenol & TE

Company	2Q19 Actual	YOY Change	3Q19 Forecast	YOY Change	2019 Forecast	YOY Change
Amphenol	\$2,015	1.7%	\$1,980	-7.0%	\$7,960	-3.0%
TE	\$3,389	-5.4%	\$3,250	-7.4%	\$13,400	-4.2%
Industry	\$16,097	-4.6%	\$16,800	-2.0%	\$65,687	-1.5%

\$ Millions, Company forecasts to midpoint, TE Fiscal 2019 Forecast ends in September

The industry declined -4.6% in the second calendar quarter. Amphenol achieved sales growth of +1.7%. TE's sales declined -5.4%.

Amphenol is forecasting a -7.0% sales contraction in the third quarter while TE is forecasting a sales decline of -7.4%. Both companies are forecasting below the industry forecast of -2.0% for the third quarter.

For the full-year 2019, the industry forecast is for a sales decline of -1.5%. TE's fiscal year forecast is a sales decline of -4.2%. Amphenol is forecasting a contraction of -3.0% for the full year. Both company's projections include significant FX impact.

2Q19 Sales Results & 3Q19 Forecast Industry Vs. TE & Amphenol

