

Amphenol & TE Market Sectors 3Q19 Results and 4Q19 Outlook

Amphenol Corporation and TE Connectivity recently announced their calendar year 3Q19 results. The following table provides a comparison of their 3Q19 sales performance, and calendar 4Q19 outlook, by market sector.

Market	TE CY 3Q19 YOY	TE CY 3Q19 Organic YOY	TE Next Qtr Guidance	Amphenol 3Q19 YOY	Amphenol 3Q19 Organic YOY	Amphenol Next Qtr Guidance
Appliances	-21%	-18%	Down MT			
Automotive	-6%	-4%	Down HSD	4%	-2%	Slight Decrease
Broadband				-5%	No Comment	Moderate Seasonally
Commercial Aerospace				15%	16%	Modest Increase
Commercial Transportation	-9%	-14%	Down HSD			
Data & Devices	-18%	-18%	Down MT			
Energy	-2%	2%	No Comment			
Industrial	-7%	-8%	Down LSD	4%	-6%	Further Moderation
IT/Data				-9%	-13%	Further Moderation
Military				26%	26%	Modest Increase
Mil/Aero/Marine	12%	13%	Up (unspecified)			
Mobile Devices				-21%	No Comment	Further Moderation
Mobile Networks				Down Slightly	-12%	Further Reduction
Sensors	1%	0%	No Comment			

Pink shading indicates decline in YOY sales. Next quarter guidance is sequential unless otherwise stated. SD = Single Digits.
MSD = Mid-Single-Digits, LSD = Low-Single-Digits, DD = Double-Digits, HT = High Teens, MT = Mid Teens

Bishop & Associates' Comments

The table below shows the 2019 third quarter actual, the fourth quarter 2019 forecast and the 2019 full-year forecast/results for Amphenol, TE and the industry (actual full fiscal year results for TE).

Sales Results & Forecast Industry vs. Amphenol & TE

Company	3Q19 Actual	YOY Change	4Q19 Forecast	YOY Change	2019 Forecast	YOY Change
Amphenol	\$2,101	-1.3%	\$1,980	-11.0%	\$8,055	-1.9%
TE	\$3,300	-6.0%	\$3,100	-7.4%	\$13,448	-4.2%
Industry	\$16,475	-3.9%	\$16,900	2.6%	\$65,362	-2.0%

\$ Millions, Company forecasts to midpoint, TE Fiscal 2019 Actual (ended in September)

The industry declined -3.9% in the third calendar quarter. Amphenol sales contracted -1.3%. TE's sales declined -6.0%.

Amphenol is forecasting a -11.0% sales contraction in the fourth quarter while TE is forecasting a sales decline of -7.4%. Both companies' forecasts are below the industry forecast of +2.6% for the fourth quarter.

For the full-year 2019, the industry forecast is for a sales decline of -2.0%. TE's fiscal year results is a sales decline of -4.2%. Amphenol is forecasting a contraction of -1.9% for the full year. Both companies' projections include significant FX impact.

3Q19 Sales Results & 4Q19 Forecast Industry vs. TE & Amphenol

