

Connector Prices Continue To Be Stable

Price Analysis

The Price Index for December is 3.320 and will be the 3.360 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the December survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	8.0%	16.0%
Increase a little	4.0%	4.0%
Stay the same	56.0%	52.0%
Decrease a little	32.0%	28.0%
Decrease a lot	0.0%	0.0%
Total	100.0%	100.0%

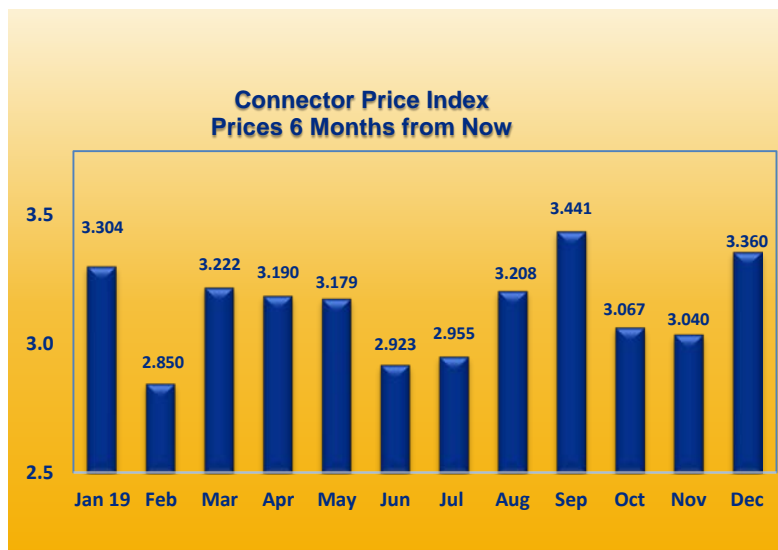
Dec	3.320	3.360
Nov	3.000	3.040
Oct	3.033	3.067
Sep	2.886	3.441

A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	8.0%	16.0%
Decrease 3-4%	4.0%	12.0%
Decrease 5-6%	0.0%	0.0%
Decrease 7-8%	4.0%	4.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	48.0%	52.0%
Increase 1-2%	16.0%	8.0%
Increase 3-4%	16.0%	8.0%
Increase 5-6%	4.0%	0.0%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%



Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	20.0%	20.0%
Stay the Same	76.0%	72.0%
Decrease	4.0%	8.0%
Total	100.0%	100.0%
1 Week	0.0%	0.0%
2 Weeks	4.0%	8.0%
3 Weeks	8.0%	4.0%
4 Weeks	12.0%	12.0%
5 Weeks	8.0%	12.0%
6 Weeks	32.0%	32.0%
7 Weeks	8.0%	12.0%
8 Weeks	24.0%	16.0%
9 Weeks	0.0%	0.0%
10-12 Weeks	4.0%	4.0%
13-16 Weeks	0.0%	0.0%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - Dec	6.0	5.8
Average in Weeks - Nov	6.7	6.2
Average in Weeks - Oct	5.5	5.7
Average in Weeks - Sep	5.5	5.8

Lead times are at 6.0 weeks now and forecast to be 5.8 in six months.