

Prices Stable for Now Coronavirus Impact Unknown

Price Analysis

The Price Index for January is 3.261 and will be the 3.348 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the January survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	8.7%	0.0%
Increase a little	17.4%	47.8%
Stay the same	65.2%	39.1%
Decrease a little	8.7%	13.1%
Decrease a lot	0.0%	0.0%
Total	100.0%	100.0%

Jan	3.261	3.348
Dec	3.320	3.360
Nov	3.000	3.040
Oct	3.033	3.067

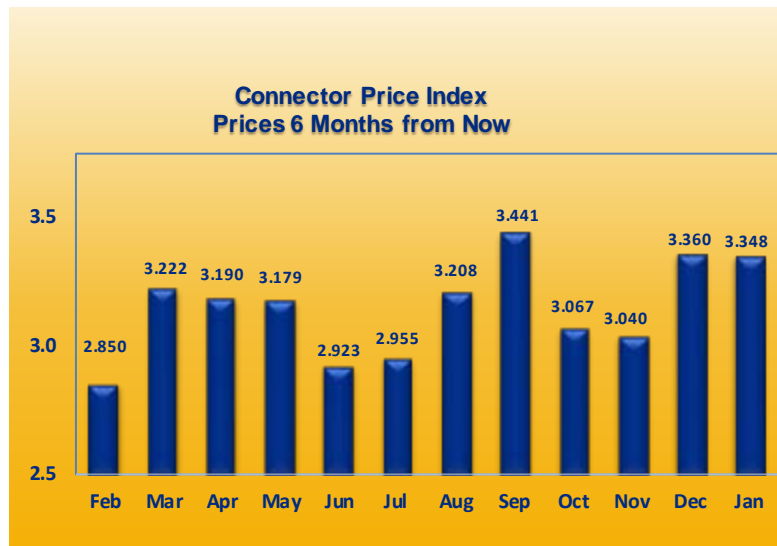
A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

Distribution of Responses

Lead Time	Now	In 6 Months
Increase	22.7%	34.8%
Stay the Same	77.3%	56.5%
Decrease	0.0%	8.7%
Total	100.0%	100.0%
1 Week	0.0%	4.4%
2 Weeks	17.4%	4.4%
3 Weeks	4.4%	4.4%
4 Weeks	13.0%	8.7%
5 Weeks	21.7%	17.4%
6 Weeks	26.1%	34.6%
7 Weeks	8.7%	13.0%
8 Weeks	8.7%	8.7%
9 Weeks	0.0%	0.0%
10-12 Weeks	0.0%	4.4%
13-16 Weeks	0.0%	0.0%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - Jan	4.9	5.6
Average in Weeks - Dec	6.0	5.8
Average in Weeks - Nov	6.7	6.2
Average in Weeks - Oct	5.5	5.7



Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?”

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Time	Now	In 6 Months
Increase	20.0%	20.0%
Stay the Same	76.0%	72.0%
Decrease	4.0%	8.0%
Total	100.0%	100.0%
1 Week	0.0%	0.0%
2 Weeks	4.0%	8.0%
3 Weeks	8.0%	4.0%
4 Weeks	12.0%	12.0%
5 Weeks	8.0%	12.0%
6 Weeks	32.0%	32.0%
7 Weeks	8.0%	12.0%
8 Weeks	24.0%	16.0%
9 Weeks	0.0%	0.0%
10-12 Weeks	4.0%	4.0%
13-16 Weeks	0.0%	0.0%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - Dec	6.0	5.8
Average in Weeks - Nov	6.7	6.2
Average in Weeks - Oct	5.5	5.7
Average in Weeks - Sep	5.5	5.8

Lead times are at 6.0 weeks now and forecast to be 5.8 in six months.