

## Industry Predicts Slight Price Increase

### Price Analysis

The Price Index for August/September is 3.065 and will be 3.161 six months from now. World economies, particularly the U.S., are rebounding faster than expected. The industry believes prices will rise slightly.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the August/September survey are shown in the following table:

### Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	3.2%	0.0%
Increase a little	22.6%	35.5%
Stay the same	51.6%	45.1%
Decrease a little	22.6%	0.0%
Decrease a lot	0.0%	19.4%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

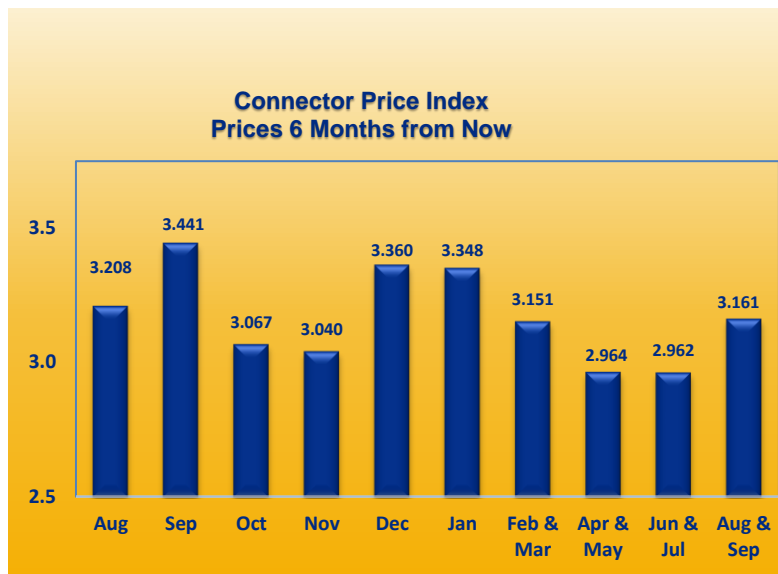
Aug/Sep	3.065	3.161
Jun/Jul	2.962	2.962
Apr/May	3.000	2.964
Feb/Mar	3.147	3.151

A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses on the question of prices.

### Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	6.5%	9.7%
Decrease 3-4%	16.0%	9.7%
Decrease 5-6%	3.2%	3.2%
Decrease 7-8%	0.0%	3.2%
Decrease 9-10%	6.5%	0.0%
Decrease >10%	0.0%	0.0%
<b>Stay The Same</b>	<b>48.4%</b>	<b>38.7%</b>
Increase 1-2%	6.5%	16.1%
Increase 3-4%	3.2%	19.4%
Increase 5-6%	6.5%	0.0%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	3.2%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>



## Lead Times

Industry personnel were asked, "In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?"

The following table provides the survey results, including distribution of responses:

### Order Lead Times on Connectors

Lead Times	Now	In 6 Months
Increase	35.5%	33.3%
Stay the Same	51.6%	53.3%
Decrease	12.9%	13.4%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
1 Week	6.5%	3.2%
2 Weeks	12.9%	19.4%
3 Weeks	6.5%	3.2%
4 Weeks	19.4%	19.4%
5 Weeks	0.0%	3.2%
6 Weeks	29.0%	22.6%
7 Weeks	9.6%	9.7%
8 Weeks	9.6%	3.2%
9 Weeks	0.0%	0.0%
10-12 Weeks	6.5%	16.1%
13-16 Weeks	0.0%	0.0%
>16 Weeks	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

<b>Average in Weeks - Aug-Sep</b>	5.2	5.5
<b>Average in Weeks - Jun-Jul</b>	6.2	6.2
<b>Average in Weeks - Apr-May</b>	5.9	5.7
<b>Average in Weeks - Feb-Mar</b>	6.7	6.4

Lead times are at 5.2 weeks now and forecast to be 5.5 in six months.