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Top 10 Automotive Connector Manufacturers

The automotive market is the largest market for connectivity products, representing 23.7% of total 2019 world connector sales. As connected, autonomous, and electric automotive technologies continue to advance, demand for connectors and other key connectivity products will continue to accelerate.

The world's top 10 connector manufacturers (ranked by sales) that serve the automotive market recorded total world sales of \$29.1 billion in 2019. The automotive connector market comprises 45.1% of total 2019 sales, or \$13.2 billion, for these top 10 companies. Together, the top-ranking companies command an automotive market share of 86.5%.

The table below ranks the top 10 largest connector manufacturers by automotive market sales.

**Top 10 2019 Connector Manufacturers
by Automotive Market Sales***

Rank	2019 Manufacturer	2019 Sales	2019 Automotive	% Company Sales Automotive	% Market Share Automotive
1	TE Connectivity	\$9,916.1	\$5,949.6	60.0%	39.1%
2	Yazaki	\$2,471.0	\$2,322.7	94.0%	15.3%
3	Aptiv	\$3,373.2	\$1,889.0	56.0%	12.4%
4	JAE	\$1,628.0	\$602.4	37.0%	4.0%
5	Rosenberger	\$1,213.4	\$546.0	45.0%	3.6%
6	J.S.T.	\$1,350.0	\$540.0	40.0%	3.6%
7	Sumitomo	\$1,039.5	\$387.7	37.3%	2.5%
8	IRISO	\$369.0	\$315.9	85.6%	2.1%
9	Kyocera	\$429.1	\$304.6	71.0%	2.0%
10	Amphenol	\$7,339.7	\$293.6	4.0%	1.9%
Total Top 10		\$29,129.0	\$13,151.5	45.1%	86.5%
Total All Other		\$35,040.1	\$2,058.2	5.9%	13.5%
Total World		\$64,169.1	\$15,209.7	23.7%	100.0%

\$ millions

*The above table includes company-provided data, information collected from public sources, and Bishop estimates. The automotive market includes passenger cars and light-duty trucks. It does not include commercial vehicles, trucks, or buses.

The leading worldwide automotive market connector manufacturer was TE Connectivity, with 2019 automotive-related shipments of \$5,949.6 million. TE Connectivity accounted for 39.1% of

total 2019 worldwide automotive connector shipments. Sixty percent of TE Connectivity's 2019 total sales were attributed to automotive connectors.

The second-highest ranking automotive connector manufacturer is Yazaki, with 2019 shipments of \$2,322.7 million, representing 15.3% of total worldwide automotive connector shipments. Yazaki's 2019 automotive connector sales represent 94.0% of the company's total sales for the year.

The third-highest ranking automotive connector manufacturer is Aptiv, with 2019 shipments of \$1,889.0 million, accounting for 12.4% of total 2019 worldwide connector shipments. Aptiv's 2019 automotive connector sales represent 56.0% of the company's total sales for the year.

The digitalization of automotive technologies is advancing rapidly, creating demand for a new generation of connectivity products to support connected, autonomous, and electric drivetrain technologies, as well as LED lighting systems, infotainment and comfort features, advanced safety functions, cameras, and predictive maintenance and diagnostics capabilities. Modern passenger cars require high-speed connectivity products such as sensors, antennas, radar and display components, and a considerable volume of cable — all united by connectors.

For detailed information on the world automotive connector market, please refer to Bishop & Associates' research report M-1010-19, [Automotive Market for Connectors](#).

Information in this article was obtained from Bishop & Associates' 2020 edition of the [Top 100 Connector Manufacturers](#) research report. This report includes in-depth information about the companies that provide connectors to the automotive market, as well as the other key markets that drive the connector industry. This valuable resource helps the industry learn more about connector companies' sales, products, and their ranking among the top 100 connector manufacturers, as well as the trends that will continue to shape critical markets.