

## Connector Prices Increases Predicted to be Minimal

### Price Analysis

The Price Index for March/April is 3.933 and will be 3.100 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the March/April survey are shown in the following table:

### Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	26.7%	0.0%
Increase a little	46.7%	30.0%
Stay the same	23.3%	50.0%
Decrease a little	3.3%	20.0%
Decrease a lot	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

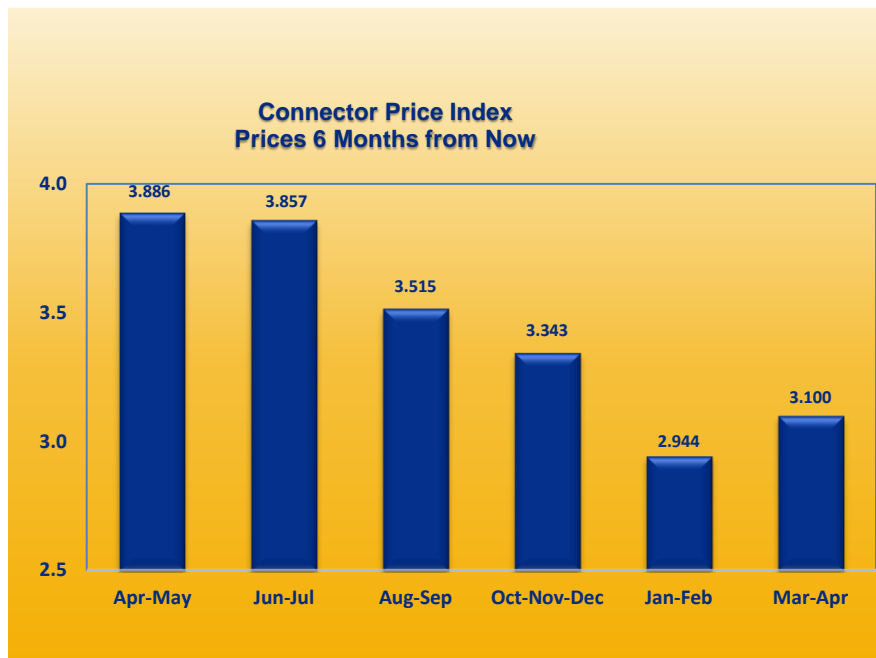
Mar/Apr	3.933	3.100
Jan/Feb	3.694	2.944
Oct/Nov/Dec	4.029	3.343
Aug/Sep	4.031	3.515

A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses to the question of prices.

### Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	0.0%	10.0%
Decrease 3-4%	3.2%	10.0%
Decrease 5-6%	0.0%	3.3%
Decrease 7-8%	0.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	22.6%	46.7%
Increase 1-2%	6.4%	6.7%
Increase 3-4%	19.4%	13.3%
Increase 5-6%	19.4%	6.7%
Increase 7-8%	16.1%	3.3%
Increase 9-10%	3.2%	0.0%
Increase >10%	9.7%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>



## Lead Times

Industry personnel were asked, "In your opinion, is lead time increasing, staying the same, or decreasing now and in 6 months from now?"

The following table provides the survey results, including distribution of responses:

### Order Lead Times on Connectors

Lead Times	Now	In 6 Months
Increase	10.4%	0.0%
Stay the Same	58.6%	63.3%
Decrease	31.0%	36.7%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
1 Week	0.0%	0.0%
2 Weeks	3.3%	3.2%
3 Weeks	0.0%	3.2%
4 Weeks	10.1%	16.1%
5 Weeks	3.3%	0.0%
6 Weeks	13.3%	16.1%
7 Weeks	6.7%	9.7%
8 Weeks	13.3%	9.7%
9 Weeks	0.0%	3.2%
10-12 Weeks	33.3%	29.1%
13-16 Weeks	16.7%	9.7%
>16 Weeks	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

<b>Average in Weeks - Mar-Apr</b>	9.1	8.1
<b>Average in Weeks - Jan-Feb</b>	8.8	8.1
<b>Average in Weeks - Oct-Nov-Dec</b>	9.3	8.7
<b>Average in Weeks - Aug-Sep</b>	8.7	7.7

Lead times are at 9.1 weeks now and forecast to be 8.1 in six months.