

Top 100 Connector Manufacturers

Research Report M-121-23
August 2023





Bishop & Associates has just released a new ten-chapter research report providing a comprehensive analysis of the world's Top 100 Electronic Connector Manufacturers. This new report furnishes detailed statistics that benchmark the leading connector manufacturers by 2021/2022 total sales, sales by end-use equipment market, sales by product category, and sales by region. All manufacturers are exhibited by 2022 sales and are ranked by region of the world with percent year-to-year change. This report provides all the key data needed to analyze the sales performance of each of the top 100 worldwide electronic connector suppliers.

The world's top 100 connector manufacturers recorded 2022 shipments of \$70.049 billion. This represented 83.3% of the worldwide connector market, down from 85.7% in 2021. The balance of the connector industry had 2022 shipments of \$14.042 billion and represented 16.7% of the total market.

Over the last decade, we have identified more than 750 connector manufacturers, many of which have been acquired by larger companies. In fact, if you were to review the list of top 100 connector companies in 2000 with the list of the top 100 connector companies in 2022, you would see that approximately 48% of the companies listed in 2000 were acquired by other companies. In fact, in just the last several years, names like ERNI, Positronic, Genesis Connector Technology, and Winchester, all at one time top 100 place holders have been acquired. These companies have been replaced with companies like Qnnect, a portfolio company comprised of connector manufacturers such as Cristek, Fil-Con, Connectronics, and Meritec/Joy Signal. In addition to this, many connector companies offer highly focused product offerings, or support niche markets or specific regions. We continue to discover additional connector companies, especially in China and other developing countries, as well as non-connector companies who are expanding their current product offering to include interconnect, or who are developing application specific connectors to support their other products.

The following table shows percent of sales for the top 100 connector manufacturers, and all other connector manufacturers by geographic region.

Top 100 by Geographic Region - 2022 Sales

Region	1 - 100 Sales	All Other Sales	Total World
North America	XX.X%	X.X%	XX.X%
Europe	XX.X%	X.X%	XX.X%
Japan	X.X%	X.X%	X.X%
China	XX.X%	X.X%	XX.X%
Asia Pacific	XX.X%	X.X%	XX.X%
ROW	X.X%	X.X%	X.X%
Total World	83.3%	16.7%	100.0%

\$ Millions

TOP 100 CONNECTOR MANUFACTURERS

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Phone: 630.443.2702
E-mail: bishop@bishopinc.com
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1209 Fox Glen Drive • St. Charles, IL 60174
Phone: 630.443.2702 • bishop@bishopinc.com • Bishopinc.com
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