

**Inflation Still Over 3%**  
**Prices are Predicted to**  
**Increase Modestly**

## **Price Analysis**

The Price Index for Oct/Nov/Dec is 3.257 and will be 3.228 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the Oct/Nov/Dec survey are shown in the following table:

### **Change in Connector Prices**

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	2.9%
Increase a little	45.7%	34.3%
Stay the same	34.3%	45.7%
Decrease a little	20.0%	17.1%
Decrease a lot	0.0%	0.0%
Total	100.0%	100.0%

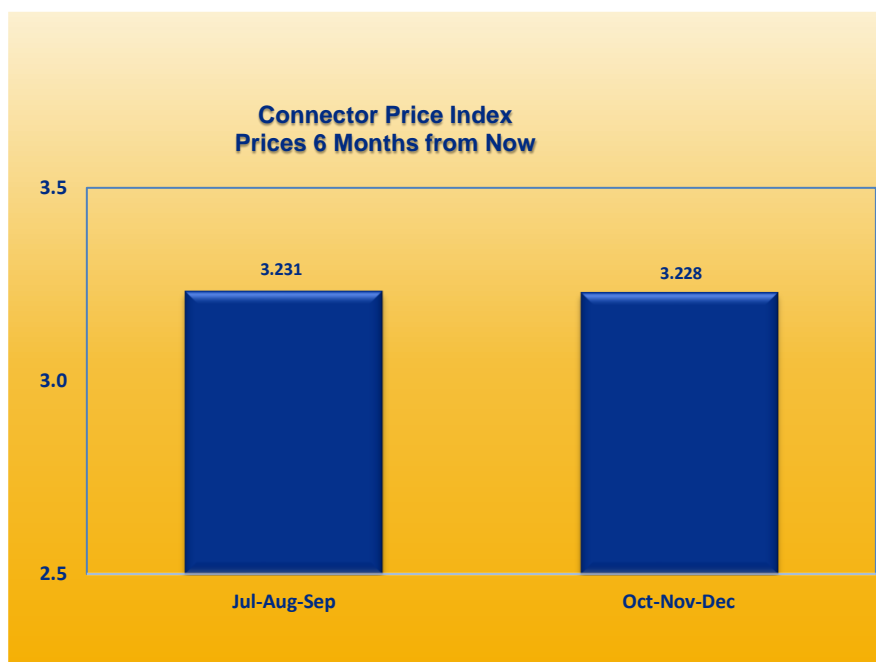
Oct/Nov/Dec	3.257	3.228
Jul/Aug/Sep	3.551	3.231

A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses to the question of prices.

### Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	8.5%	9.1%
Decrease 3-4%	11.4%	15.1%
Decrease 5-6%	5.7%	0.0%
Decrease 7-8%	0.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	2.9%	0.0%
Stay The Same	34.3%	45.5%
Increase 1-2%	2.9%	6.1%
Increase 3-4%	22.9%	21.2%
Increase 5-6%	8.5%	3.0%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	2.9%	0.0%
Increase >10%	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>



## Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and six months from now?”

The following table provides the survey results, including distribution of responses:

### Order Lead Times on Connectors

Lead Times	Now	In 6 Months
Increase	20.6%	22.9%
Stay the Same	50.0%	77.1%
Decrease	29.4%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
1 Week	0.0%	0.0%
2 Weeks	7.9%	7.9%
3 Weeks	13.2%	7.9%
4 Weeks	7.9%	15.8%
5 Weeks	7.9%	5.3%
6 Weeks	13.2%	10.5%
7 Weeks	15.8%	18.4%
8 Weeks	10.5%	13.1%
9 Weeks	2.6%	0.0%
10-12 Weeks	18.4%	15.8%
13-16 Weeks	2.6%	5.3%
>16 Weeks	0.0%	0.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

Average in Weeks - Oct/Nov/Dec	6.7	6.8
Average in Weeks - Jul/Aug/Sep	7.5	7.1
Average in Weeks - May-Jun	7.5	7.2
Average in Weeks - Mar-Apr	9.1	8.1

Lead times are at 6.7 weeks now and forecast to be about the same at 6.8 in six months.