

Amphenol 1Q24 Sales Up +9% YOY Down -2% Sequentially

For the first quarter of 2024, Amphenol Corporation's sales totaled \$3,327.5 million, marking a +9% increase in U.S. dollars, +10% in local currencies, and +6% organically, compared to the first quarter of 2023. Sequentially, sales were down -2% in U.S. dollars, -2% in local currencies, and -4% organically.

The company's orders for the first quarter amounted to \$3,348 million, up +16% compared to the previous year, and up +66% sequentially. The book-to-bill ratio was 1.03.

Net income in the first quarter of 2024 was \$548.7 million compared to \$439.2 million a year ago.

Performance by market sector can be seen in the following table.

Market	% of Total Sales in Quarter	1Q24 YOY	1Q24 Sequential	1Q24 Organically
Automotive	24%	18%	-3%	17%
Military	11%	13%	-2%	11%
Commercial Aerospace	4%	20%	11%	20%
Broadband	4%	-19%	0%	-19%
IT/Data	21%	29%	1%	28%
Industrial	25%	-1%	6%	-10%
Mobile Networks	3%	-13%	5%	-25%
Mobile Devices	8%	0%	-29%	2%
	100%	9.0%	-2.0%	6.0%

During the quarter (January 30, 2024), Amphenol announced their intentions to buy a unit of Carlisle Companies for approximately \$2 billion in cash. Carlisle Interconnect Technologies (CIT) supplies cables and connectors to the commercial air, military/defense, and industrial markets and is expected to broaden Amphenol's product offering. CIT employs approximately 6,000 people worldwide. The deal is expected to close by the end of the second quarter of 2024 and will be financed through a combination of Amphenol's cash on hand and its existing credit and commercial paper facilities.

Outlook

Amphenol anticipates its second quarter sales in the range of \$3.24 billion to \$3.3 billion. This represents a sales growth of between +6% and +8% over the prior year quarter.

Bishop & Associates' Comments

Amphenol had positive first quarter 2024 sales in five out of the eight markets, with broadband, which only accounted for 4% of total sales in the first quarter, down the most at -19% in U.S. dollars and organically. Other markets seeing a decline in sales in the first quarter include mobile networks with a decline of -13% in U.S. dollars and -25% organically and industrial, where sales were down -1% in U.S. dollars and -10% organically. Mobile devices, the only other market not experiencing growth in the first quarter was flat in U.S. dollars and up +2% organically.

The greatest first quarter growth was in the IT/Data market, where sales grew +29% and +28% organically, followed by commercial air, where sales grew +20% in U.S. dollars and organically.

The following graph plots Amphenol's sales performance versus the connector industry by quarter from 4Q21 (year-over-year percentage change).

Amphenol versus Industry

