

**Over Half (51.4%)
Believe Prices Will
Stay The Same**

Price Analysis

The Price Index for the 1st quarter of 2024 is 3.371 and will be 3.200 six months from now.

Industry personnel were asked, “In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?” The results of the Jan/Feb/Mar survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	2.8%	0.0%
Increase a little	40.0%	34.3%
Stay the same	48.6%	51.4%
Decrease a little	8.6%	14.3%
Decrease a lot	0.0%	0.0%
Total	100.0%	100.0%

Jan/Feb/Mar	3.371	3.200
Oct/Nov/Dec	3.257	3.228

Price Index is 3.200 suggesting a slight increase in prices. So, the industry consensus is for prices to remain stable or increase slightly.

A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses to the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	5.7%	8.6%
Decrease 3-4%	8.6%	14.3%
Decrease 5-6%	0.0%	0.0%
Decrease 7-8%	0.0%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	40.0%	42.8%
Increase 1-2%	8.6%	8.6%
Increase 3-4%	28.6%	20.0%
Increase 5-6%	5.7%	5.7%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	2.8%	0.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%



Lead Times

Industry personnel were asked, "In your opinion, is lead time increasing, staying the same, or decreasing now and six months from now?"

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Times	Now	In 6 Months
Increase	20.0%	14.3%
Stay the Same	60.0%	71.4%
Decrease	20.0%	14.3%
Total	100.0%	100.0%
1 Week	0.0%	0.0%
2 Weeks	2.9%	5.9%
3 Weeks	2.9%	2.9%
4 Weeks	8.9%	8.8%
5 Weeks	2.9%	5.9%
6 Weeks	26.5%	20.6%
7 Weeks	2.9%	5.9%
8 Weeks	14.7%	20.6%
9 Weeks	8.9%	5.9%
10-12 Weeks	14.7%	11.8%
13-16 Weeks	14.7%	8.8%
>16 Weeks	0.0%	2.9%
Total	100.0%	100.0%

Average in Weeks - Jan/Feb/Mar	8.2	7.7
Average in Weeks - Oct/Nov/Dec	6.7	6.8

Lead times are at 8.2 weeks now and forecast to be 7.7 in six months.