

Price & Lead Times To Remain Stable

Price Analysis

The Price Index for the 3rd quarter of 2024 is 3.137 and will be 3.178 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the Jul/Aug/Sep survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	0.0%	0.0%
Increase a little	31.1%	39.3%
Stay the same	55.2%	42.8%
Decrease a little	10.3%	14.3%
Decrease a lot	3.4%	3.6%
Total	100.0%	100.0%

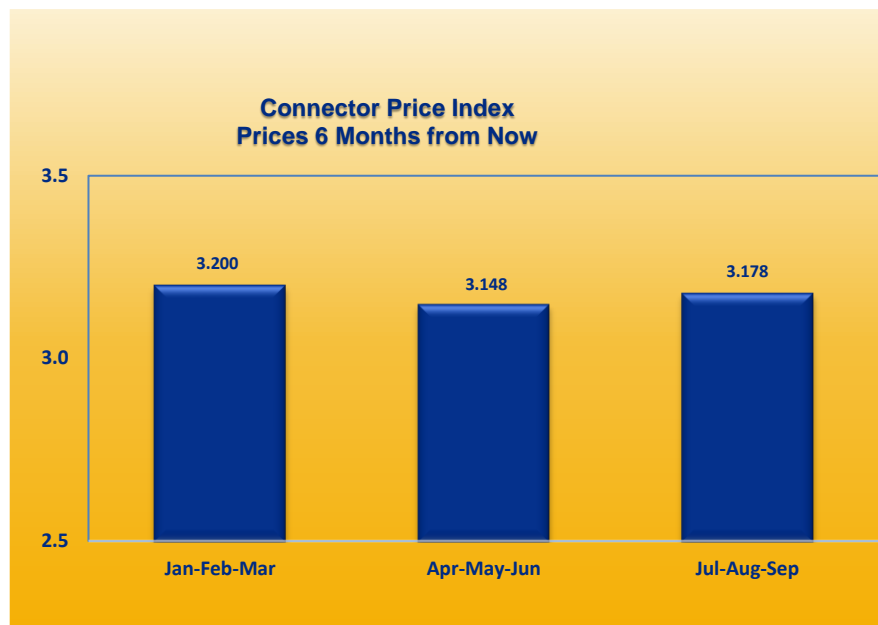
Jul/Aug/Sep	3.137	3.178
Apr/May/Jun	3.214	3.148
Jan/Feb/Mar	3.371	3.200

A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses to the question of prices.

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	10.7%	7.1%
Decrease 3-4%	7.1%	14.3%
Decrease 5-6%	3.6%	3.6%
Decrease 7-8%	3.6%	0.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	50.0%	35.7%
Increase 1-2%	10.7%	17.9%
Increase 3-4%	14.3%	21.4%
Increase 5-6%	0.0%	0.0%
Increase 7-8%	0.0%	0.0%
Increase 9-10%	0.0%	0.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%

Distribution of Responses



Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and six months from now?”

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Times	Now	In 6 Months
Increase	22.2%	18.5%
Stay the Same	63.0%	74.1%
Decrease	14.8%	7.4%
Total	100.0%	100.0%
1 Week	0.0%	0.0%
2 Weeks	3.4%	0.0%
3 Weeks	6.9%	14.8%
4 Weeks	10.3%	7.4%
5 Weeks	6.9%	7.4%
6 Weeks	17.2%	18.5%
7 Weeks	10.3%	3.8%
8 Weeks	20.8%	14.8%
9 Weeks	0.0%	7.4%
10-12 Weeks	20.8%	18.5%
13-16 Weeks	3.4%	7.4%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - Jul/Aug/Sep	7.2	7.4
Average in Weeks - Apr/May/Jun	7.5	7.1
Average in Weeks - Jan/Feb/Mar	8.2	7.7

Lead times are at 7.2 weeks now and forecast to be 7.4 in six months.