Amphenol 3Q24 Sales Up +15% Organically
Up +12% Sequentially

For the third quarter of 2024, Amphenol Corporation's sales totaled $4,038.8 million, marking an +26% increase in U.S. dollars and in local currencies, and +15% organically, compared to the third quarter of 2023. Sequentially, sales were up +12% in U.S. dollars, +11% in local currencies, and +8% organically.

The company's orders for the third quarter amounted to a record $4,412 million, up +39% compared to the previous year, and up +9% sequentially. The book-to-bill ratio was a strong 1.09.

Net income in the third quarter of 2024 was $608.9 million compared to $518.3 million a year ago.

Performance by market sector can be seen in the following table.

Market	% of Total Sales in Quarter	3Q24 YOY	3Q24 Sequential	3Q24 YOY Organically
Automotive	19%	4%	4%	0%
Military	11%	16%	4%	8%
Commercial Aerospace	6%	123%	37%	12%
Broadband	3%	-15%	-3%	-14%
IT/Data	25%	60%	15%	59%
Industrial	23%	24%	9%	3%
Mobile Networks	3%	22%	1%	19%
Mobile Devices	10%	18%	38%	1%
	100%	26.0%	12.0%	15.0%

According to Amphenol, "results in the third quarter were really strong and actually stronger than expected and exceeding the high end of our guidance in sales and adjusted diluted earnings per share. Sales grew from the previous year by a very strong 26% in US dollars and in local currencies, reaching a new record of $4.39 billion. We're very proud to have that new sales record."

During the quarter Amphenol announced that they "remain focused on expanding its growth opportunities through a deep commitment to developing enabling technologies for customers across our served markets, an ongoing strategy of market and geographic diversification as well as an active and successful acquisition program. To that end, the Company is excited to have closed the previously announced acquisition of Lütze Europe in early October 2024. Based in Germany with annual sales of approximately $100 million, Lütze Europe is a leading provider of harsh environment cable and cable assembly solutions for high-technology applications in the industrial market. This acquisition, together with the previously acquired Lutze US

business, will be reported in our Harsh Environment Solutions segment. In addition, we remain excited by the previously announced acquisition of the OWN and DAS businesses from CommScope, and now expect that transaction to close in the first quarter of 2025".

Amphenol also reiterated their excitement over the pending acquisition of the "Andrew businesses from CommScope, and now expect that transaction to close in the first quarter of 2025 and commented that they We remain confident that their acquisition program will continue to create great value for Amphenol. "

Outlook

Amphenol anticipates its fourth quarter sales in the range of $3.95 billion to $4.05 billion. This represents a sales growth of between +19% and +22% over the prior year quarter.

Bishop & Associates' Comments

Like second quarter 2024, Amphenol's had positive third quarter 2024 sales in seven out of the eight markets, with broadband, which only accounted for 3% of total sales in the third quarter, the only market down, declining -15% in U.S. dollars and -14% organically. Of the markets experiencing growth, the commercial aerospace market, which accounted for 6%, up from 5% of total sales during the second quarter, saw sales grow 123% year over year. Like in the second quarter, growth was heavily tied to the addition of CIT in the second quarter, "as well as continued progress in expanding their content on next-generation commercial aircraft." Other markets seeing a strong increase in sales included IT/Data which accounted for 25% of total sales, up from 24% in the second quarter and industrial which accounted for 23% of total sales. These markets grew 60% and 24% respectively year-over-year, and 59% and 3% organically.

The following graph plots Amphenol's sales performance versus the connector industry by quarter from 2Q22 (year-over-year percentage change).

Amphenol versus Industry

	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24
Industry	8.2%	10.0%	2.0%	-0.1%	-2.8%	-5.0%	-2.7%	0.3%	5.0%	6.1%
Amphenol	18.2%	16.9%	7.0%	0.7%	-2.6%	-2.9%	3.0%	9.0%	18.0%	26.0%