

Top 10 in Regional Sales **Selecting a Connector Vendor – Part 2**

A Look at Regional Leaders

Selecting your connector company partner can be difficult and complicated. This is especially true with over 1,000 connector manufacturers globally to choose from. Some are independent, others are owned by larger connector companies, and increasingly others are divisions or businesses under large conglomerates. Being a connector buyer or purchasing agent is not an easy job. To make the best choice, be sure to ask the following questions.

- ❖ Which manufacturers offer the products and services we require? Which manufacturers can meet our delivery requirements with quality parts at a fair and equitable price?
- ❖ Which companies offer websites that are not only user friendly and easy to navigate, but also provide the necessary information to make an informed decision without having to visit multiple websites or make numerous phone calls?
- ❖ Which manufacturers have the technical expertise to help us qualify our needs, determine if an existing solution exists, and help us develop a new product if one does not exist?
- ❖ Should we go directly to the factory or contact a representative or distributor?
- ❖ What are my options? Is there a better solution already available? How can we be sure this is what we need? Can we get detailed drawings and specifications, possibly a sample?
- ❖ How long is it going to take to get what we need?
- ❖ Does this manufacturer have the appropriate and necessary certifications? Do they have sufficient production capacity to meet our needs in the future? Do we want to establish a long-term relationship with this company?

Obtaining the answers to these questions — plus many others — is often the first and one of the most important jobs of a buyer or purchasing agent. When fulfilling a requisition, often the best decision is to first determine which manufacturers can meet even the most basic needs.

With over 40 years of focusing primarily on the connector industry, Bishop believes the first step in determining which companies may meet your requirements is to examine the companies that achieve top 10 recognition in the industry, based on a variety of criteria. With this information the intention is to provide you with a benchmark for evaluating potential candidates. These criteria include:

- ❖ Top 10 in world sales.
- ❖ Top 10 in each geographic region.

- ❖ Top 10 by individual product type manufactured.
- ❖ Top 10 within each market served.

Bishop's goal in this series is to provide you with the names of the top 10 companies in world sales, by geographic region, manufactured products, and markets served. We will publish these articles in succession, starting with total world connector sales.

The source of this information is the [2025 Top 100 Connector Manufacturers](#) research report, which provides readers with 2024 and 2023 sales results in an easy to read and understand format with detailed information on connector sales by region, product type, and market sector for the top 50 connector manufacturers and connector sales by region for the top 100. For further information on this report and to download a detailed table of contents, please click on the link above.

Upon completion of this series of articles, you will see that 53 companies have received a top 10 ranking in either total world sales, and sales by region, product type, or market sector. For information beyond the top 100 connector manufacturers, Bishop has developed a website that provides printable and searchable profiles on over 750 connector companies; users may generate lists of connector companies by total world sales, product types manufactured, markets served, and country of origin. Visit [The World's Connector Companies](#) to view the capabilities of this dynamic website.

The first article, part 1 of 4, identified the Top 10 in world sales. These companies ranked from one to 10 are, TE Connectivity, Amphenol, Molex, Aptiv, Foxconn (FIT), Luxshare Precision, Yazaki, Rosenberger, BizLink, and JAE.

This article, part 2, identifies the Top 10 in each geographic region.

2024 Top 10 by Geographic Region

Regional Rank	North America	Europe	Japan	China	Asia Pacific	ROW
1	Amphenol	TE Connectivity	TE Connectivity	TE Connectivity	Amphenol	TE Connectivity
2	TE Connectivity	Amphenol	Yazaki	Amphenol	TE Connectivity	Amphenol
3	Molex	Aptiv	JST	Luxshare	Foxconn	Rosenberger
4	Aptiv	Molex	JAE	Foxconn	Yazaki	Yazaki
5	Samtec	Rosenberger	Sumitomo	Aptiv	Molex	Sumitomo
6	Yazaki	HARTING	Hirose	Jonhon	KET	Aptiv
7	BizLink	Phoenix Contact	Molex	Molex	OTES	KET
8	Glenair	Yazaki	Amphenol	JAE	Hirose	Foxconn
9	Qnnect	BizLink	IRISO	Hirose	Luxshare	Luxshare
10	CommScope	Weidmüller	Hosiden	Rosenberger	BizLink	Belden

When geographic region is the criteria for identifying Top 10 companies, an additional 16 companies achieve Top 10 status.

These companies are Hirose, Jonhon, Sumitomo, JST, LOTES, Phoenix Contact, Samtec, HARTING, Korea Electric Terminal (KET), Glenair, Belden, CommScope, Qnnect, IRISO, Hosiden, and Weidmüller. Several of these companies achieve Top 10 status in more than one region.

The following table identifies the Top 10 ranking, by region, for each of the 26 companies.

2024 Top 10 by Geographic Region Ranked from One to 10

Company	World Rank	North America	Europe	Japan	China	Asia Pacific	ROW
TE Connectivity	1	2	1	1	1	2	1
Amphenol	2	1	2	8	2	1	2
Molex	3	3	4	7	7	5	
Aptiv (FKA Delphi Connection)	4	4	3		5		6
Foxconn (FIT)	5				4	3	8
Luxshare Precision	6				3	9	9
Yazaki	7	6	8	2		4	4
Rosenberger	8		5		10		3
BizLink Technology Inc.	9	7	9			10	
JAE	10			4	8		
Hirose Electric	11			6	9	8	
Jonhon Optronic Technology Co., Ltd.	12				6		
Sumitomo Wiring	13			5			5
JST	14			3			
LOTES Co. Ltd.	15					7	
Phoenix Contact	16		7				
Samtec	17	5					
HARTING	18		6				
Korea Electric Terminal Co., Ltd.	19					6	7
Glenair	21	8					
Belden	24						10
CommScope	25	10					
Qnnect	27	9					
IRISO Electronics	30			9			
Hosiden	33			10			
Weidmüller Interface GmbH & Co. KG	36		10				

Important highlights from this table include:

- ❖ Amphenol achieved Top 10 status in all regions.
- ❖ TE Connectivity is ranked #1 or #2 in all regions.
- ❖ Molex achieved Top 10 status in all regions except ROW.
- ❖ Yazaki achieved Top 10 status in all regions except China.
- ❖ Aptiv ranked Top 10 in four regions.
- ❖ Five manufacturers ranked in the Top 10 in three regions, Foxconn (FIT), Luxshare, Rosenberger, BizLink, and Hirose.
- ❖ JAE, Sumitomo, and Korea Electric Terminal (KET) ranked in the Top 10 in two regions.
- ❖ Samtec and HARTING ranked in the Top 10 in one region.
- ❖ This is the first year Qnnect made the Top 10 in regions.
- ❖ 2024 will be the last year CommScope will appear on the list, as they have been acquired by Amphenol.

Part 3 of this series will identify the Top 10 by market sector.

For additional information, including a sample of this report or to order your own copy of Bishop & Associates' **2025 Top 100 Connector Manufacturers**, please click [here](#).