

**Industry Predicts a
3% - 4% Increase in Prices
6 Months from Now**

Price Analysis

The Price Index for the 3rd quarter of 2025 is 3.739 and will be 3.909 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the Jul/Aug/Sep survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	13.0%	9.1%
Increase a little	60.8%	72.7%
Stay the same	17.4%	18.2%
Decrease a little	4.4%	0.0%
Decrease a lot	4.4%	0.0%
Total	100.0%	100.0%

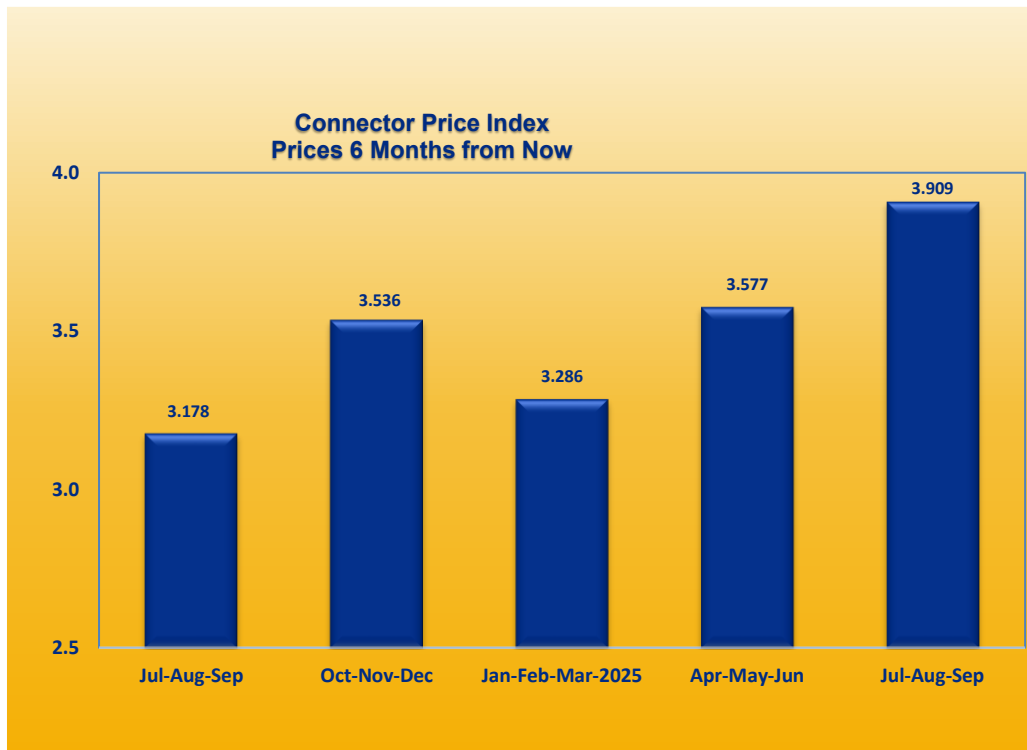
Jul/Aug/Sep	3.739	3.909
Apr/May/Jun	3.731	3.577
Jan/Feb/Mar	3.238	3.286

A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses to the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	0.0%	0.0%
Decrease 3-4%	8.2%	12.4%
Decrease 5-6%	8.3%	8.3%
Decrease 7-8%	4.2%	4.2%
Decrease 9-10	0.0%	0.0%
Decrease >10%	0.0%	0.0%
Stay The Same	16.7%	16.7%
Increase 1-2%	16.7%	8.3%
Increase 3-4%	16.7%	25.0%
Increase 5-6%	16.7%	16.7%
Increase 7-8%	4.2%	4.2%
Increase 9-10%	0.0%	4.2%
Increase >10%	8.3%	0.0%
Total	100.0%	100.0%



Lead Times

Industry personnel were asked, “In your opinion, is lead time increasing, staying the same, or decreasing now and six months from now?”

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Times	Now	In 6 Months
Increase	30.4%	18.2%
Stay the Same	65.2%	81.8%
Decrease	4.4%	0.0%
Total	100.0%	100.0%
1 Week	0.0%	0.0%
2 Weeks	0.0%	0.0%
3 Weeks	13.0%	13.0%
4 Weeks	8.7%	13.0%
5 Weeks	4.4%	4.4%
6 Weeks	34.7%	30.4%
7 Weeks	4.4%	4.4%
8 Weeks	17.4%	8.7%
9 Weeks	0.0%	4.4%
10-12 Weeks	8.7%	8.7%
13-16 Weeks	8.7%	13.0%
>16 Weeks	0.0%	0.0%
Total	100.0%	100.0%

Average in Weeks - Jul/Aug/sep	7.0	7.2
Average in Weeks - Apr/May/Jun	7.9	8.1
Average in Weeks - Jan/Feb/Mar	7.5	6.2

Lead times are at 7.0 weeks now and are forecast to be 7.2 in six months.