

Top 10 in Market Sector Sales **Selecting a Connector Vendor – Part 3**

A Look at Market Sector Leaders

Selecting your connector company partner can be difficult and complicated. This is especially true with over 1,000 connector manufacturers globally to choose from. Some are independent, others are owned by larger connector companies, and increasingly others yet are divisions or businesses under large conglomerates. Being a connector buyer or purchasing agent is not an easy job. To make the best choice, be sure to ask the following questions.

- ❖ Which manufacturers offer the products and services we require? Which manufacturers can meet our delivery requirements with quality parts at a fair and equitable price?
- ❖ Which companies offer websites that are not only user friendly and easy to navigate, but also provide the necessary information to make an informed decision without having to visit multiple websites or make numerous phone calls?
- ❖ Which manufacturers have the technical expertise to help us qualify our needs, determine if an existing solution exists, and help us develop a new product if one does not exist?
- ❖ Should we go directly to the factory or contact a representative or distributor?
- ❖ What are my options? Is there a better solution already available? How can we be sure this is what we need? Can we get detailed drawings and specifications, possibly a sample?
- ❖ How long is it going to take to get what we need?
- ❖ Does this manufacturer have the appropriate and necessary certifications? Do they have sufficient production capacity to meet our needs in the future? Do we want to establish a long-term relationship with this company?

Obtaining the answers to these questions — plus many others — is often the first and one of the most important jobs of a buyer or purchasing agent. When fulfilling a requisition, often the best decision is to first determine which manufacturers can meet even the most basic needs.

With over 40 years of focusing primarily on the connector industry, Bishop believes the first step in determining which companies may meet your requirements is to examine the companies that achieve top 10 recognition in the industry, based on a variety of criteria. With this information the intention is to provide you with a benchmark for evaluating potential candidates. These criteria include:

- ❖ Top 10 in world sales.
- ❖ Top 10 in each geographic region.
- ❖ Top 10 by individual product type manufactured.
- ❖ Top 10 within each market served.

Bishop’s goal in this series is to provide you with the names of the top 10 companies in world sales, by geographic region, manufactured products, and markets served. We will publish these articles in succession, starting with total world connector sales.

The source of this information is the [2025 Top 100 Connector Manufacturers](#) research report, which provides readers with 2024 and 2023 sales results in an easy to read and understand format with detailed information on connector sales by region, product type, and market sector for the top 50 connector manufacturers and connector sales by region for the top 100. For further information on this report and to download a detailed table of contents, please click on the link above.

Upon completion of this series of articles, you will see that 53 companies have received a top 10 ranking in either total world sales, and sales by region, product type, or market sector. For information beyond the top 100 connector manufacturers, Bishop has developed a website that provides printable and searchable profiles on over 750 connector companies; users may generate lists of connector companies by total world sales, product types manufactured, markets served, and country of origin. Visit [The World’s Connector Companies](#) to view the capabilities of this dynamic website.

The first article, part 1 of 4, identified the Top 10 in world sales. These companies ranked from one to 10 are, TE Connectivity, Amphenol, Molex, Aptiv, Foxconn (FIT), Luxshare Precision, Yazaki, Rosenberger, BizLink, and JAE. The second article, part 2 of 4, identified the Top 10 by region, adding an additional 16 companies for a total of 26 companies that achieved a Top 10 ranking.

This article, part 3, identifies the Top 10 in each of the end-use equipment/market sectors.

Top 10 by Market Sector 2024

Rank	Computers and Peripherals	Business Retail Education	Instruments	Medical Equipment	Industrial Equipment	Automotive Equipment
1	Foxconn (FIT)	TE Connectivity	LuxShare	TE Connectivity	Amphenol	TE Connectivity
2	Molex	Foxconn (FIT)	Rosenberger	Amphenol	TE Connectivity	Aptiv
3	Amphenol	JST	Amphenol	Molex	Molex	Yazaki
4	LuxShare	LuxShare	Molex	Yamaichi	HARTING	Rosenberger
5	LOTES	Molex	KYOCERA/AVX	BizLink	Phoenix Contact	JAE
6	Shenzhen Deren	IRISO	Samtec	Samtec	Belden	Amphenol
7	Samtec	LOTES	Foxconn (FIT)	LuxShare	BizLink	Korea Electric
8	Hosiden	Sumitomo	LEMO	KYOCERA/AVX	Hirose	Sumitomo
9	I-PEX	Radiall	Aptiv	ODU	Weidmüller	JST
10	TE Connectivity	Fujikura/DDK	Phoenix Contact	Aptiv	Samtec	Hirose

Top 10 by Market Sector 2024 (continued)

Rank	Transportation Equipment	Military Electronics	Telecom Datacom Equipment	Consumer Electronics	Other Electronics Equipment
1	Aptiv	Amphenol	Amphenol	TE Connectivity	TE Connectivity
2	Amphenol	JONHON	Molex	Molex	Aptiv
3	TE Connectivity	TE Connectivity	LuxShare	BizLink	BizLink
4	Yazaki	Glenair	TE Connectivity	Hirose	Sumitomo
5	Molex	Qnnect	Foxconn (FIT)	JST	Molex
6	Korea Electric	ITT Cannon	JAE	Amphenol	Amphenol
7	Eaton/Souriau	Aptiv	Hirose	LuxShare	Korea Electric
8	Sumitomo	Eaton/Souriau	CommScope	Foxconn (FIT)	JAE
9	ITT Cannon	AirBorn	JONHON	JAE	KYOCERA/AVX
10	Lear	Samtec	Rosenberger	CommScope	Rosenberger

When market/equipment sector is the criteria for identifying Top 10 companies, an additional 12 companies, in addition to the 16 additional companies when identified by region, achieve Top 10 status. This makes a total of 38 companies acquiring a Top 10 position.

These additional 12 companies are Shenzhen Deren, ITT/Cannon, KYOCERA/AVX, IRISO, Hosiden, LEMO, ODU, Fujikura/DDK, Yamachi, AirBorn, Lear, and I-PEX.

The following table identifies Top 10 ranking, by market sector for each of the 38 companies.

Connector Companies Achieving Top 10 Ranking By Market Sector in 2024

Company	World Rank	North America	Europe	Japan	China	Asia Pacific	ROW
TE Connectivity	1	2	1	1	1	2	1
Amphenol	2	1	2	8	2	1	2
Molex	3	3	4	7	7	5	
Aptiv (FKA Delphi Connection)	4	4	3		5		6
Foxconn (FIT)	5				4	3	8
Luxshare Precision	6				3	9	9
Yazaki	7	6	8	2		4	4
Rosenberger	8		5		10		3
BizLink Technology Inc.	9	7	9			10	
JAE	10			4	8		
Hirose Electric	11			6	9	8	
Jonhon Optronic Technology Co., Ltd.	12				6		
Sumitomo Wiring	13			5			5
JST	14			3			
LOTES Co. Ltd.	15					7	
Phoenix Contact	16		7				
Samtec	17	5					
HARTING	18		6				
Korea Electric Terminal Co., Ltd.	19					6	7
Glenair	21	8					
Belden	24						10
CommScope	25	10					
Qnnect	27	9					
IRISO Electronics	30			9			
Hosiden	33			10			
Weidmüller Interface GmbH & Co. KG	36		10				

Important highlights from this table include:

- ❖ Amphenol and TE Connectivity ranked in the Top 10 in 10 of the 11 market sectors.
- ❖ Molex ranked in the Top 10 in nine of the 11 market sectors.
- ❖ Aptiv and Luxshare are ranked in the Top 10 in six of the 11 market sectors.
- ❖ Foxconn (FIT) and Samtec ranked in the Top 10 in five of the 11 market sectors.
- ❖ Five companies, Rosenberger, BizLink, JAE, Hirose, and Sumitomo, ranked in the Top 10 in four of the 11 market sectors.
- ❖ Three companies, JST, Korea Electric Terminal and KYOCERA/AVX ranked in the Top 10 in three of the 11 market sectors.
- ❖ This will be the last year that AirBorn, who ranked in the Top 10 in one of the 11 market sectors, will be noted, as they have been acquired by Molex.
- ❖ This will be the last year that CommScope, who ranked in the Top 10 in two of the 11 market sectors, will be noted, as they have been acquired by Amphenol.
- ❖ AirBorn and Qconnect made their first appearance in the Top 10 category by market sector.

Part 4 of this series will identify the Top 10 by product type.

For additional information, including a sample of this report or to order your own copy of Bishop & Associates' **2025 Top 100 Connector Manufacturers**, please click [here](#).