

Price Index to Increase in Next Six Months

Price Analysis

The Price Index for the 4th quarter of 2025 was 3.480 and will be 3.630 six months from now.

Industry personnel were asked, "In your opinion, what happened to connector prices in the past six months, and what will happen during the next six months?" The results of the Oct/Nov/Dec survey are shown in the following table:

Change in Connector Prices

Price Change	Last 6 Months	Next 6 Months
<i>Change in Connector Prices</i>		
Increase a lot	12.0%	11.0%
Increase a little	56.0%	56.0%
Stay the same	16.0%	22.0%
Decrease a little	0.0%	7.0%
Decrease a lot	16.0%	4.0%
Total	100.0%	100.0%

Oct/Nov/Dec	3.480	3.630
Jul/Aug/Sep	3.739	3.909
Apr/May/Jun	3.731	3.577

A price index above 3.000 means industry personnel believe prices have or will increase. Methodology: Increase A Lot = 5; Increase A Little = 4; Stay the Same = 3; Decline A Little = 2; Decline A Lot = 1

The following table displays the distribution of responses to the question of prices.

Distribution of Responses

Prices	Last 6 Months	Next 6 Months
Decrease 1-2%	0.0%	4.0%
Decrease 3-4%	4.0%	11.0%
Decrease 5-6%	4.0%	0.0%
Decrease 7-8%	8.0%	4.0%
Decrease 9-10	0.0%	0.0%
Decrease >10%	4.0%	0.0%
Stay The Same	13.0%	21.0%
Increase 1-2%	8.0%	14.0%
Increase 3-4%	38.0%	25.0%
Increase 5-6%	13.0%	14.0%
Increase 7-8%	4.0%	0.0%
Increase 9-10%	4.0%	7.0%
Increase >10%	0.0%	0.0%
Total	100.0%	100.0%



Lead Times

Industry personnel were asked, "In your opinion, is lead time increasing, staying the same, or decreasing now and six months from now?"

The following table provides the survey results, including distribution of responses:

Order Lead Times on Connectors

Lead Times	Now	In 6 Months
Increase	33.0%	36.0%
Stay the Same	67.0%	59.0%
Decrease	0.0%	5.0%
Total	100.0%	100.0%
1 Week	0.0%	0.0%
2 Weeks	0.0%	0.0%
3 Weeks	13.0%	4.5%
4 Weeks	9.0%	22.8%
5 Weeks	9.0%	4.5%
6 Weeks	18.0%	13.7%
7 Weeks	4.0%	0.0%
8 Weeks	4.0%	13.7%
9 Weeks	9.0%	9.0%
10-12 Weeks	30.0%	22.8%
13-16 Weeks	0.0%	4.5%
>16 Weeks	4.0%	4.5%
Total	100.0%	100.0%

Average in Weeks - Oct/Nov/Dec	7.6	8.4
Average in Weeks - Jul/Aug/Sep	7.0	7.2
Average in Weeks - Apr/May/Jun	7.9	8.1

Lead times are at 7.6 weeks now and are forecast to be 8.4 in six months.