

Hirose FY 2025 Sales up +14.4%

For fiscal year 2025 (04/01/2025 – 03/31/2026), Hirose reported sales of 211.3 billion yen, versus 189.4 billion yen in fiscal year 2024. This is a year-over-year increase in sales of +11.5%. Bookings were also up, increasing +16.8%, from 192.7 billion yen to 225.0 billion yen. This increase resulted in a year-over-year increase in net profits of +0.3% or .1 billion yen.

Fiscal Year 2025 Results

	FY 2024	FY 2025	YoY
	04/2024-03/2025	04/2025-03/2026	Percent Change
Sales	189.4	211.3	11.5%
Bookings	192.7	225.0	16.8%
Operating Profit	42.7	43.0	0.8%
Net Profit	33.0	33.1	0.3%

Yen in Billions

According to Hirose, “While we initially projected a decrease in profit, both revenue and profit increased year-on-year. Despite continued pressure on margins from higher material costs, including metals, sales remained solid overall. The general industrial segment delivered continued growth and outperformed the full-year forecast. In smartphones and consumer mobile segments, seasonal softness was limited and results came in slightly above expectations. Automotive and mobility-related demand also remained solid. In FY2025, revenue increased 11.5% YoY, operating profit rose 0.8%, and the operating profit ratio reached 20.4%. Cumulative orders totaled 224.98 billion yen, up 16.8% YoY.”

On a quarter-over-quarter sequential basis, sales increased +0.3% to 54.7 billion yen, while bookings increased +13.7% to 63.2 billion yen. Although both sales and bookings were positive, operating profits declined from 12.0 billion yen to 10.5 billion yen.

Quarter over Quarter Sequential Change Fiscal Year 4Q 2024 versus 4Q2024

	FY 2025 - 3Q	FY 2025 - 4Q	QoQ
	Oct-Dec 2025	Jan-Mar 2026	Percent Change
Sales	54.5	54.7	0.3%
Bookings	55.6	63.2	13.7%
Operating Profit	12.0	10.5	-12.8%

Yen in Billions

On a year-over-year quarterly basis by business, overall sales increased 20.0%, with telecom infrastructure equipment sales leading the way with YOY sales up +57.1%, followed by general industrial with YOY growth of +43.0%. All other businesses were also up with the exception of smartphones, where sales were down -0.5%.

Year-Over-Year Quarterly Change by Business 4Q2024 versus 4Q2025

Business	Actual 4Q FY2024	Actual 4Q FY2025	YoY Percent Change
General Industrial	12.1	17.3	43.0%
Smartphone	10.2	10.2	-0.5%
Consumer/Mobile Equipment	7.8	8.4	7.7%
Telecom Infrastructure Equipment	1.4	2.2	57.1%
Automotive/ Mobility-related	11.9	14.0	17.6%
All Other Equipment	0.4	0.5	25.0%
Total	43.8	52.6	20.0%

Yen in Billions

From a full year-over-year perspective, growth was up +11.5%, led by strong growth of +32.2% in general industrial, followed by +30.8% growth in the telecom infrastructure equipment business. It is interesting to note that from 2023 to 2024, one of the strongest areas of growth was in smartphones, where sales grew +25%, while from 2024 to 2025, growth in smartphones was 0.0%.

Hirose Year-Over-Year Change by Business FY2024 versus FY2025

Business	Actual FY2024	Actual FY2025	YoY Percent Change	FY2025 Composition Ratio
General Industrial	46.9	62.0	32.2%	29%
Smartphone	46.4	44.3	-4.5%	23%
Consumer/Mobile Equipment	34.7	34.7	0.0%	17%
Telecom Infrastructure Equipment	1.3	1.7	30.8%	3%
Automotive/ Mobility-related	49.2	54.3	10.4%	27%
All Other Equipment	1.8	2.6	44.4%	1%
Other Sales	9.1	11.7	27.9%	N/A
Total	189.4	211.3	11.5%	100%

Yen in Billions

FY 2026/CY 2026 Forecast and Beyond

Hirose's forecast for the year ending March 31, 2027, is shown below.

Hirose Fiscal Year 2026 Forecast First Half and Full Year

	2025 First Half Actual	2025 Full Year Actual	2026 First Half Forecast	2026 Full Year Forecast	YoY % Change First Half	YoY % Change Full Year
Sales	102.0	211.3	115.0	230.0	12.7%	8.9%
Operating Profit	20.5	43.0	23.0	46.0	12.4%	7.0%
Net Profit	15.5	33.1	17.0	34.0	9.5%	2.6%

Yen in Billions

Hirose's forecast for the year ending March 31, 2027, by business is shown below.

Hirose Fiscal Year 2026 Forecast

Business	Actual FY2025	Forecast FY2026	YoY Percent Change
General Industrial	62.0	71.0	14.5%
Smartphone	44.3	43.0	-2.9%
Consumer/Mobile Equipment	34.7	34.0	-2.0%
Telecom Infrastructure Equipment	1.7	9.0	429.4%
Automotive/ Mobility-related	54.3	60.0	10.5%
All Other Equipment	2.6	2.6	0.0%
Other Sales/ New Business	11.7	10.4	-10.8%
Total	211.3	230.0	8.9%

Yen in Billions

According to Hirose "Looking ahead to the fiscal year ending March 2027, the global economic outlook has become increasingly uncertain due to disruptions in Middle Eastern crude oil supplies caused by the de facto closure of the Strait of Hormuz, as well as growing concerns over an escalation of geopolitical tensions surrounding Iran."

"In Japan, rising energy prices and production adjustments in petroleum-related products are expected to have a negative impact on the economy. Overseas, amid a projected slowdown in the Chinese economy, Europe—where signs of recovery had begun to emerge—is also expected to face downward pressure on economic activity due to soaring energy prices and other factors. As a result, the overall situation remains highly unpredictable."

"Under these circumstances, the electronics industry in which the Group operates is also expected to be affected by such developments. However, strong demand for AI-related investments, particularly in the United States, is anticipated to continue. Growth is therefore expected mainly in businesses serving the industrial equipment market and the communications and infrastructure equipment market. In addition, we expect further business expansion at SER Corporation (currently Hirose SER Corporation), which became a consolidated subsidiary in the previous fiscal year. In the automotive market, we anticipate steady performance, supported by the ramp-up of production for new projects."

Bishop & Associates Comments

Although it was an outstanding year for most connector manufacturers, 2025 was also a year full of challenges. As pointed out by Hirose, "During the consolidated fiscal year under review, the Japanese economy followed a moderate recovery trend, with domestic demand remaining firm, driven mainly by personal consumption and capital investment. On the other hand, the sharp rise in prices of raw materials such as gold and copper, together with a sudden escalation of geopolitical risks including heightened tensions in the Middle East, increased uncertainty, creating an increasingly unpredictable environment for the manufacturing sector."

Like Bishop's outlook for 2026, uncertainty in future economic conditions, particularly those related to oil and gas, as well as continued political upheaval around the world, makes it a very difficult environment to forecast in. With record breaking bookings in FY2025, Bishop feels Hirose, like the connector industry overall, will be in a good position to meet their FY2026 forecast. Bishop also agrees with Hirose's assessment of the impact of AI on future business, particularly business in North America and Europe.